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#### **HOA News**

- 4 Announcements
- 5 Front Yard Spring Cleaning

#### **AQUATICS NEWS**

- 6 Pool Hours
- 6 Now Hiring!
- 6 Swim Center Park Access
- 6 Contact Us
- 6 Private Lessons

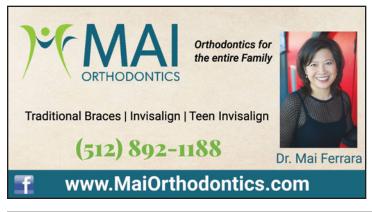
#### **AROUND CIRCLE C**

- 8 Become A Host Family!
- 8 Circle C Resident-Owned Business Fair
- 8 Team Luke Hope for Minds 8th Annual Golf Tournament
- 10 Birds of Circle C
- 12 Carmelitas Recipe

#### In Every Issue

14 Classifieds





#### **CCHOA NUMBERS**

HOA Mgmt Office info@circlecranch.info or 512-288-8663
HOA Financial Officetgiles@mgilescpa.com or 512-451-9901
Aquatics Director director@ccswim.net or 512-288-4239
Newsletter Publisher
Peel, Inc
Circle C Amenities
Circle C Avaña Pool
Circle C Café
Circle C CDC
Circle C Swim Center
Circle C Community Center Pool512-301-8259
Grey Rock Golf Course (City Owned/Operated)512-288-4297
Grey Rock Tennis Club
Circle C Grey Rock Pool
Circle C Grey Rock Foot
CIRCLE C GATED COMMUNITIES
Enclave off Spruce Canyon (KB)
Spectrum Management
Enclave off La Crosse (Streetman)
Plateau Property Management Rosalyn Peterson, 512-441-1041
Fairways Estates
Spectrum Management512-834-3900
Park West
Goodwin Management Marilyn Childress 512-502-7509
Muirfield
Real ManageTom Ramirez-Boldo, 866-476-2573
Avana Estates
Real Manage Mary Arnold, 866-476-2573

#### **BOARD OF DIRECTORS**

Natalie Placer McClure – President Dan Vavasour – Vice President Russ Hodes – Treasurer James Moseley – Secretary

Jason Bram, Kim Ackermann & Steve Urban – Board Members Contact the Board at......directors@circlecranch.info

#### IMPORTANT NUMBERS

City of Austin Solid Waste	512-974-1945
Dead Animal Collection	
Abandoned Vehicle	
Pothole Complaints	
Stop Signs	
Street Light Maintenance	
Schools	
Clayton Elementary	512-841-9200
Kiker Elementary	512-414-2584
Mills Elementary	512-841-2400
Cowan Elementary	512-841-2700
Bailey Middle	
Gorzycki Middle School	512-841-8600
Bowie High School	512-414-5247
· ·	
UTILITY PROVIDERS	
Electric Pedernales Elec.	
City of Austin.	512-494-9400
Gas Texas State Gas	800-700-2443
Water City of Austin	
MidTex Water Company	
Solid Waste City of Austin	
Post Office Oak Hill Station	

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Circle C Ranch Newsletter - March 2018 3

# ANNOUNCEMENTS AND WHAT'S HAPPENING



## **Important Dates**

First ½ Annual Assessment Due
March 1st

**Annual Meeting & Board Election** Wednesday March 7th

**First Food Trailer Night of 2018!** Friday March 9th

**Board Meeting** Tuesday March 27th

CCHOA Office Closed Friday March 30th

**Neighborhood Garage Sale** Saturday April 14th

(Shred, Recycle & Donate @ CC)

## **Annual Meeting & Board Election**

The Circle C Homeowners Association will hold its Annual Meeting and Board Election on **Wednesday March 7th, 2018 at 6:30pm** at the Circle C Community Center (7817 La Crosse Ave.) We strongly encourage you to attend the annual meeting. We need a 10% quorum in order to call the meeting to order and conduct business. Please arrive at 6:00pm to allow time for check-in.

The association's annual meeting is the best opportunity for you to learn about this year's events and get caught up on everything happening in your community. Here are a few agenda items and meeting activities you won't want to miss:

- Meet board members and HOA staff.
- Get an update on all current and future scheduled projects.
- Review the approved budget, and hear the association treasurer explain how your assessments are being used and reserves are being invested.

Be an active community resident and attend the annual meeting. Come introduce yourself to the board, the manager and your neighbors and find a wealth of information about your community!

## HOA Assessment due March 1st

The 1st half year assessment is due March 1st and will be considered late after March 31st. Payments will NOT be accepted at the HOA Office or in the drop box outside the office. Please do not staple your check to your invoice. Please do not postdate your check. There are three available options to pay your assessments.

- Mail your check to PO Box 163541, Austin, Texas 78716
- Make your payment using Bill Pay through your financial institution
- Use the "On-line Payment" Option through the Circle C HOA website. (There is a 2% convenience fee for this option).

If you have a question regarding your assessment, please contact the Financial Office at 512-451-9901.

## **Electronic Voting**

The CCHOA Board is pleased to offer electronic voting again this year!

Those who have provided email addresses should have received an email invitation to vote along with their "Unique Registration Code". You can access the voting site directly from the link in your emailed notice or you can visit the CCHOA website, at www.circlecranch.info, and click the "Voter Registration" button at the top of any page.

Those who have not provided email addresses can still vote online by visiting the CCHOA website. Click on the "Voter Registration" button and follow the prompts. Be sure to have your "Unique Registration Code" handy in order to vote. This code can be found on the HOA assessment statement you received in the mail.

If you choose NOT to vote online you have three options to vote. You can return your 2018 Board of Directors Election Ballot and Proxy, which is located on the back of your HOA assessment statement, in the mail along with your payment by March 1st, 2018. You can turn your ballot or proxy into the CCHOA office (7817 La Crosse Avenue) by 5:00pm on Wednesday March 7th, 2018 or you may attend the annual meeting to be held at 6:30pm on Wednesday March 7, 2018 and turn in your vote there.

If you need a replacement absentee ballot and/or proxy OR you need to verify your "Unique Registration Code" please contact the CCHOA office at 512-288-8663.

## **CC&R Proposed Future Vote**

The Circle C Board of Directors has been working on a proposal to update the Circle C Covenants, Conditions and Restrictions (CC&R's). In order to make any changes to the CC&R's, we will need 66 2/3% of all eligible votes in favor of the changes. If you are interested in serving on a Committee to change the current CC&R's or have suggestions for changes, please email Karen at info@circlecranch.info. A few of the changes the board has been working on are:

- 1. Article III, Section 2 one vote per home
- 2. Article III, Section 3 one assessment rate
- 3. Article V, Section 3, k amending to trash pickup one day a week
- 4. Article V, Section 3, m allowing permanent basketball goals with approval
- 5. Article V, Section 5 changing Christmas lights to holiday lights to be all inclusive for all holidays.
  - 6. Propose to add 152 Lots to CCHOA

## Annual Report to the Membership

The 2017 Annual Report to the membership from the Board of Directors is located in the center pages of this newsletter. A copy will also be posted on our website under the "Resources" tab and available in the HOA office during the month of March 2018.

## Circle C's Annual Easter Egg Hunt

Due to playground renovations at the Child Development Center the HOA is looking for alternative locations to host the Annual Easter Egg Hunt. We will keep residents informed about updates regarding this event through our weekly email announcements and on our website. If you don't receive our emails be sure to sign up! Visit www.circlecranch.info, click the member login button, click register and follow the prompts.



## Front Yard **Spring Cleaning**

Submitted by your Homeowners Association

Spring is here! We are ready to welcome the warmer weather and anticipated spring rains. Spring is also a great time to do some de-cluttering and exterior household cleaning but don't forget about your front landscape! With the freezes we had this past winter, many neighborhood yards have suffered and lost shrubbery and turf.

When built, every home in Circle C had an approved landscape design. Over the years, homeowners replace, update, refine, replant. Front bedding areas are required to have evergreen shrubbery planted no more than 36" off center. Permanent turf is required in front and side yards or a Water Wise Landscape is required with Architectural Control Committee approved plans which have been submitted/reviewed/approved. Two hardwood shade trees are required per front yard.

The average last freeze in Austin is March 3rd. Planting by mid to late March will ensure new vegetation and trees, with ample watering, will be well established before the summer heat! We realize many neighbors have these projects on their spring to-do list.

- Resodding areas of exposed dirt and dead turf
- Treating weedy areas of turf
- Replacing dead or missing trees
- Realigning tree rings and bedding area edging
- Removing and replacing dead plants shrubbery
- Re-landscaping empty or sparse bedding areas
- Mulching bedding areas
- Removing holiday lights or décor that may still be up!

Thank you for doing your part in keeping Circle C a beautiful place to live!



## **Pool Hours**

## Swim Center

**5919 La Crosse Avenue** 

Spring Break Hours March 10th - 18th, 2018 Monday - Friday

6:00am-10:00am (Lap Swim Only) 10:00am-6:00pm

Saturday

7:00am-10:00am (Lap Swim Only) 10:00am-6:00pm

Sunday

10:00am-6:00pm

Spring Hours
March 19th - June 3rd, 2018
Monday - Friday

6:00am-10:00am (Lap Swim Only) 3:30pm-8:00pm

**Saturday** 

7:00am-10:00am (Lap Swim Only) 10:00am-6:00pm

Sunday

10:00am-6:00pm

\*The Community Center, Avaña and Greyrock pools will open May 5th\*

The Swim Center will be closed on Sunday April 1st, 2018 for the Easter holiday.

We will reopen for regular Spring Hours on Monday April 2nd.

## **Now Hiring!**



Circle C Aquatics is now hiring all positions for the 2018 Spring and Summer seasons. Red Cross Lifeguarding Certifications are required for Lifeguard positions; we offer courses on a monthly basis at a discounted rate (contingent upon employment with us). You must schedule an interview before registering for a lifeguard class

and must be 15 years or older to take the course and be eligible for employment. For more information contact Amanda at coordinator@cswim.net.

### **Swim Center Park Access**

Last month the CCHOA Board of Directors decided to make a change regarding access to the park at the Swim Center pool. Now when the pool is open for lap swimming only, the park will not become part of the Aquatics Facility as it has in the past. This means when the pool is open for lap swim, the park will only be accessible from the parking lot gate. The gate between the pool and the park will remain locked. The park will only become part of the Aquatics Facility when we are open for recreational swimming during which time residents will need to check in at the office to access the park.

We hope this change will give residents more opportunity to access the park and it's features such as the basketball and volleyball courts.

### **Contact Us**

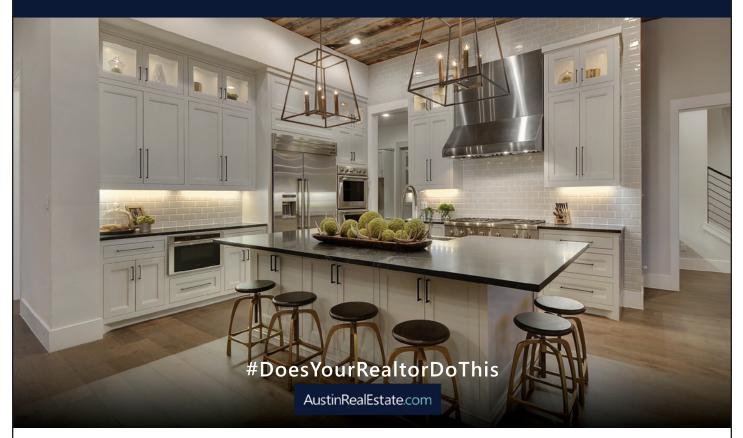
For more information on all programs offered at Circle C Aquatics, email Amanda at: coordinator@ccswim.net.

### **Private Swim Lessons**

Summer will be here before you know it so make sure your kids are ready for the water! Maybe you have an eager swimmer who wants to join one of the swim teams? We can help them warm up those muscles and get technique ready for tryouts. We have weekday and weekend availability but spots are limited so don't wait! Sign up for Private or Semi-Private lessons today so your kids can swim with confidence!



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## **Around Circle C**

## **Become A Host Family**

Looking for host families for 2018-2019 school year! Opening your heart and home to an exchange student is an incredible cultural experience you will never forget!

Please contact Candice Rudolph 512-743-0224 for more information.

## Join us for the Circle C Resident-Owned Business Fair!

WHEN:

**SUNDAY APRIL 8TH, 2018 FROM 1:00-4:00PM** 

#### WHERE:

CIRCLE C COMMUNITY CENTER (7817 LA CROSSE AVENUE)

45 businesses of all different kinds and all owned by your Circle C neighbors will be on hand with product samples, giveaways, information, plus exclusive discounts and freebies just for business-fair attendees! This event, which will include businesses from home decor to photography to real estate to fitness and nutrition plus much more, will give you the opportunity to support neighbors and learn about local businesses represented by neighbors. Visit the CCHOA website for the full flyer; https://circlecranch.info/circle-c-2nd-annual-resident-owned-business-fair/

## **Team Luke Hope for Minds 8th Annual Golf Tournament**





The Team Luke Hope for Minds (formally known as Hope4Minds) 8th Annual Golf Tournament will be on Monday, 4/23/2018, at Grey Rock Golf Club. This is a historically sold-out tournament so register soon! We have added some great enhancements to make

this year's tournament more memorable including having two flight times to accommodate more golfers and speed up play and the addition of an Electronic VPAR scoring system. Sponsorships are available. The proceeds from the tournament will enrich the lives of children with a brain injury and give hope to their families through support and education.

GO TO WWW.TEAMLUKEHOPE4MINDS.ORG
TO REGISTER OR SPONSOR



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Circle C Ranch Newsletter - March 2018 9

## Around Circle C

## **Birds of Circle C**

Submitted & Photographed by resident Rob Santos

The diversity of birds that reside in and travel through our Circle C neighborhood is striking. The pictures here represent a small fraction of the wild birds in our area. I live in Park West Community and have a bird feeder attached to my backyard deck. All photographs were taken from my dining room and kitchen windows between July 2017 and January 2018 using a Nikon D500 and 70-22mm f2.8 lens.

If you wish to partake of the visual riches of wild birding in Circle C, just set up a birdfeeder in your back yard and enjoy the show! Here is a small sampling of birds that have visited Park West in Circle C since July 2017. Check out the April issue of this newsletter for more!



**Downy Woodpeckers** are the smallest of the woodpeckers in the Central Texas area. They seem to be present all year. Although they typically feed on insects, this one -- and its cousin the Red Bellied Woodpecker (not shown) -- favors peanuts from the feeder.





**Blue Jays** are our most noisy neighbor and quite colorful sight in Circle C. They love peanuts and will pack several in their gullet before flying off to consume their meal. This one is part of a small flock of five and like all the other birdies, they visit the feeder multiple times a day. The only difference is that they always noisily announce their approach about a minute or two before quietly hitting the feeder.



**Cedar Waxwings** are one of my favorites. These spectacularly masked, colorful nomads visit Circle C in the winter on their way from up north to wintering grounds in Mexico. They travel in large flocks and seem to constantly be in search of native Central Texas berries like the Youpon. As you can see, they love their berries!



## Gated. Greenbelt. Get-Togethers. Gabardine. Great homes with a small neighborhood vibe.

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Come live in this gated, park-like setting of well preserved trees and relaxed lifestyle with all exterior and lawn maintenance provided. A new recreation center is the heart of Gabardine with a pool and inviting areas for get-togethers. Gated, greenbelt lots are now selling in the final section. This amazing, South Austin location is close to schools, churches, dining and shopping. *New homes priced from the \$300's!* 

Gabardine Gardens 12400 Gray Camlet, Austin, Texas 78748 (512) 994-4151 www.wespeopleshomes.com

Prices, terms, specifications, and availability are subject to change without notice. \*See Sales Associate for details, some restrictions apply.

To receive offer, must purchase by March 31, 2018

HOMES

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Circle C Ranch Newsletter - March 2018 11

## Carmelitas

## **INGREDIENTS**

32 caramel squares, unwrapped ½ cup heavy cream ¾ cup butter, melted ¾ cup brown sugar, packed 1 cup flour 1 cup rolled oats 6 ounces semisweet chocolate chips 1 teaspoon baking soda

## **DIRECTIONS**

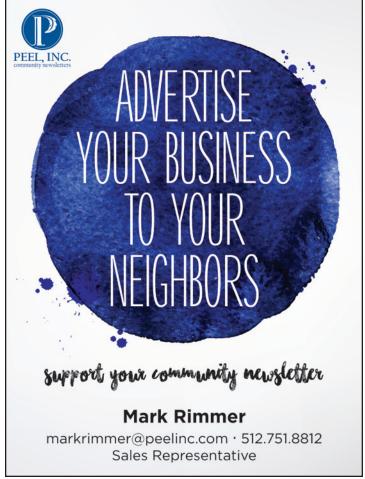
Combine caramels and cream in a small saucepan over low heat. Stir until completely smooth; set aside. In a separate bowl combine melted butter, brown sugar, flour, oats, and baking soda. Pat half of the oatmeal mixture into the bottom of an 8 x 8 inch pan. Bake at 350 degrees for ten minutes. Remove pan from oven and sprinkle chocolate chis over crust.



Pour caramel mixture over chocolate chips. Crumble remaining oatmeal mixture over caramel. Return to oven and bake an additional 15 – 20 minutes, until the edges are lightly browned. Remove from oven and cool completely before cutting

Serve and store at room temperature.





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## In Every Issue

#### **NOT AVAILABLE ONLINE**

## **BUSINESS CLASSIFIED**

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**OWNER** Located in Circle C offering alterations, hemming, mending, and uniform patches, as well as wardrobe consultations. Providing fitting and consultations on formal wear for all occasions including proms and weddings. Do quilt repair and have associates for home dec projects. Call LIZ: 301-6966.

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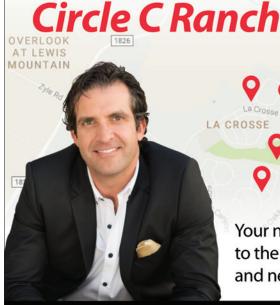
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**Personal classifieds** (one time sell items, such as a used bike...) run at no charge to Fairfield residents, limit 30 words, please e-mail *advertising@PEELinc.com*.

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Your neighborhood Broker, **Chad Goldwasser** holds himself to the highest level of accountability in order to help his friends and neighbors buy and sell homes in **Circle C Ranch**.













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#### **TEXAS TEAM**

— CrossCountry Mortgage, Inc. — STEAKLEY & WEHMAN REGION

THE TEXAS TEAM AC GROSCOUNTRY MORTISEES INC, MAINS 198275 1029, 11001 LAKELINE BUY #100, AUSTIN, TEXAS 72717. AU LOANS SUBJECT TO UNDERWITHING APPROVAL CERTAIN RESTRICTIONS APPLY CALL FOR BEFAUS. THIS OFFICES IS LICENSED AND EXAMINED BY THE OFFICE LICENSES WIST MUNICOUSUMERACESSES ORIG. @2017. ALL BIGHTS RESERVED.

## Jenny Cureton

JENNY Cureton

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An Official Publication of the Circle C Homeowners Association

## INTRODUCTION

## FROM THE PRESIDENT

#### .....NATALIE PLACER-MCGLURE

2017 has been a great year for Circle C HOA. At the Swim Center, the basketball goals were replaced at the playground and rock steps were added to the terraces for easier access to all levels. The Community Center splash pad was refinished and the fencing surrounding the splash pad was replaced using recycled plastic posts and rope netting. The Grey Rock pool opened this summer bringing the total number of pools in Circle C to four. Three of the pools are seasonal and the Swim Center is open year-round. Pool safety is still a high priority for the Board and staff. Increasing the number of lifeguards at the pool and implementation of new policies have helped to keep all residents safe.

The HOA continues to work on the irrigation infrastructure, upgrading bedding areas and adding river or flat rock where needed. The last sections of Circle C are being developed. Avaña, GreyRock, Avaña Estates, Hillside Estates continue to be developed and built out. There is a new gated community that will have 25 single family homes that is currently being developed next to St. Augustine. The Community Center continues to be a success and has been heavily used. It is a great place for our residents to gather for neighborhood functions, personal gatherings, kids summer camps and a variety of fitness programs. Food Trailer Nights have continued to be a huge success and will continue through 2018 and hopefully many years to come.

As we approach our annual meeting in March, I ask that you take the time to fill out your absentee ballot, name a proxy or cast your vote online through the website. The absentee ballot and proxy can be found on the back of this year's first assessment which was mailed to you at the beginning of February. We need to have ten percent of members voting to have a quorum or we cannot conduct business at the annual meeting. The Board introduced Online Voting this past year with great success which helped us reach quorum prior to the meeting with a record 24.8% quorum. This Board has worked hard this year and the best way to thank them is to participate in the Annual Meeting and vote. Candidate biographies are available on the website, so please take the time to research the candidates.

The current Board of Directors would like to thank you for the opportunity to serve the community. It has been an honor and we will continue to strive to keep Circle C the best and most sought-after neighborhood in Austin.

This is the Annual Report of the Board of Directors of the Circle C Homeowners Association. In this report we provide an overview of the activities and achievements of 2017 for the Association as well as an outline of our proposed activities and goals for 2018. We believe that 2017 was a year of significant progress for the Association, and we are committed to continuing that progress in 2018. Our primary goal remains preserving and improving the Circle C Ranch subdivision.

## INSIDE

1HIS ISSUE

II

Community Information

Aquatics Report

**IV**Landscape Services

V & VI
Income and Expense Report

**VII**Calendar of Events

## COMMUNITY INFORMATION

#### **COMPLETED PROJECTS DURING 2017**

- Added the ability for Online voting which was done for the 2017 Annual Meeting
- Irrigation infrastructure improvements
- Bed upgrades throughout the community
- Rock work throughout Circle C
- Tree work throughout Circle C
- Replaced Basketball goals at the Swim Center Playground
- Resurfaced the splash pad at the Community Center pool
- Replaced the fence around the splash pad at the Community Center pool
- Rock steps added to the Swim Center Terraces

#### **GROWTH OF CIRCLE C RANCH**

Year	Lots in the Association	Lots paying full assessment
2017	5435	5076
2018	5550	5201

#### CIRCLE C GOVERNING DOCUMENTS

All of the Circle C HOA's defining documents can be found on the HOA website at www.circlecranch.info under the 'Resource' tab. Residents must register for the website in order to access the documents.

#### **BOARD OF DIRECTORS**

The members of the CCHOA elect a volunteer Board of Directors (BOD) to run the Association. The Board consists of seven people, all of whom must be property owners. Directors are elected for three-year terms. We have two director seats that expire in 2018 (Kim Ackermann and Steve Urban). Natalie Placer-McClure, Dan Vavasour and James Moseley's terms expire in 2019. Jason Bram and Russ Hodes terms expire in 2020.

As of this writing, the CCHOA BOD has four officers: President (Natalie Placer-McClure), Vice President (Dan Vavasour), Treasurer (Russ Hodes) and Secretary (James Moseley). Jason Bram, Steve Urban and Kim Ackermann also serve on the Board. You can email the Board at directors@circlecranch.info

#### **OPERATIONS STAFF**

- Operations Manager: Karen Hibpshman
- Operations Asst. Manager: Gale Foster
- Community Center Coordinator: Sarah Humphrey
- Facility Maintenance Coordinator: Robert Bardeleben
- Aquatics Director: Brody McKinley
- Financial Manager: Terri Giles, Giles & Shea

#### **PUBLIC BOARD MEETINGS**

The CCHOA BOD holds monthly Board meetings that are open to residents, currently scheduled at 6:30PM on the last Tuesday of each month at the Circle C Community Center. We allot time at the beginning of each meeting for a Homeowners Forum that allows residents to address the Board.

#### ARCHITECTURAL CONTROL COMMITTEE

Committee Members:

A.E. Martin, Former CCHOA Board Member, Retired Engineer Trent Rush, Principal, TBG Partners, Registered Landscape Architect

Laura Sherman, AIA Registered Architect (Jan-Nov 2017) Randall Owen – appointed Nov 14, 2017

New Home Reviews:

145 New Homes were reviewed and approved

Remodels/Residential Reviews:

238 Residential Projects were reviewed

#### Common Areas:

A final review of the GreyRock Amenity Center building, pool and landscaping was conducted after repairs were completed and was accepted. Common areas located behind the Grey Rock pool and the Barstow parkland were reviewed and accepted.

#### **RESIDENTIAL DEVELOPMENT UPDATE:**

CalAtlantic Builders continues to offer new homes for sale in Avaña, GreyRock, Avaña Estates, Barstow Trails, and Hillside Estates. Avaña and GreyRock are being developed in phases, and Avaña Estates, Barstow Trails, and Hillside Estates have all developed lots and are in the sales phase.

#### ANNUAL MEETING FOR MEMBERS

The CCHOA holds its Annual Meeting in March. The Annual Meeting agenda includes election of directors, a financial review, and an operational report to members. The 2018 Annual Meeting will be held on Wednesday, March 7th at 6:30pm at the Circle C Community Center. Please be on the look-out for the February assessment with ballot and proxy on the back. We encourage everyone to attend the Annual Meeting as well as vote in the 2018 Board of Directors election.

#### COMMUNICATIONS

There are several ways to contact the Association. You can submit a concern, report a deed violation or ask a question via the HOA website at www.circlecranch.info. You can email or call our manager, Karen Hibpshman. Her phone number is 512-288-8663, and her email address is info@circlecranch.info. You can speak to the Board at the monthly Board meeting or send them an email at directors@circlecranch.info.

We have several methods for neighborhood communication. Our web page is at http://www.circlecranch.info (please register if you haven't already) which we utilize a Community Email database for Circle C HOA announcements. We publish a newsletter monthly, sent to your home by first class mail and maintain ten marquees around the neighborhood for announcements.

2017 SELECT SWIM TEAM

## **AQUATICS REPORT**

Circle C Aquatics operates one full time facility, the Circle C Aquatics Swim Center (SC). Additionally, we operate three seasonal facilities, the Community Center Aquatics Facility (CC), the Avaña Aquatics Facility (AV) and, our newest addition, the Greyrock Aquatics Facility (GR).

We offer programming, lessons, lap swimming, and a competitive swim team, year-round, at the SC location and maintain our aquatics staff throughout the entire year.

Our Aquatics staff successfully completed the American Red Cross Aquatic Examiner Service during the summer of 2017. Our Lifeguard Program has been recognized by the American Red Cross as one of the top three programs in Texas and recognized for our commitment to safety, training, and drowning prevention.

**AQUATICS LEAD STAFF** 

#### Aquatics Director: .....Brody McKinley, CPO, LGIT, WSIT Our Select Swim Team is a year-round, USA Swimming Certified Program Coordinator: ......Amanda Hartman, CPO, LGI, WSI program. Members of our Select Team attended 35 competitive events Administrative Coordinator:..... Mariana Lira, LG, WSI during 2017, including Sectionals, STAGS, Jr. STAGS, TAGS, and Jr. Select Head Coach: ......Jennie Lou Leeder, USA Swimming Nationals. Head Coach ......Jennie Lou Leeder AQUATICS OPERATIONAL STAFF 2017 TEAM ENROLLMENT 75 Jul 48 Jan Feb 82 Aug 34 Mar Sep 90 84 Apr 79 Oct 94 **TOTAL AQUATICS STAFF - 148** May 73 Nov 90 Jun 57 Dec 64 **FACILITY USAGE - RESIDENT ENTRIES** SC .......45,379 **GROUP SWIM LESSONS** AV .......8,477 Circle C Aquatics is an authorized provider of the American Red Cross Swim Lesson Program. Our 2017 program was recognized by the Red Cross and received the Gold Level Award. **FACILITY USAGE - GUEST ENTRIES** SC ......4,916 PRIVATE SWIM LESSONS Instructors ......CC Aquatics WSI Staff WATER AEROBICS Instructor ......Marilyn Vaillant **TOTAL FACILITY ENTRIES - 82,267** Registrations: ......81 **AREA RESERVATIONS MASTERS** SC ......31 Instructor ..... Erin Gerbrecht CC ......50 Our Masters Swimming program is a USA Swimming Certified GR ......1 program. LIFEGUARD CERTIFICATION COURSE **FACILITY RENTALS** Instructors ......Brody McKinley, Amanda Hartman, Mariana Lira SC ......5 CC ......5 We are an authorized provider of the American Red Cross Lifeguard Certification Course. Our lifeguards, head guards, Supervisors, and Lead GR ......1 Staff are all certified in the American Red Cross Program.

(Continued on IV)

(Aquatics Report Cont. from III)

#### WATER SAFETY INSTRUCTOR COURSES

Instructors	Brody McKinley, Amanda I	Hartman
Registrations:		6
We are an authorized provider of	Tthe American Red Cross Wat	er Safety
Instructor Course. Our instructo	ors are all WSI Certified.	

#### **SCOUT SWIM TESTING**

Instructors	CC Aquatics Head Guard Staff
Registrations:	21

#### 2017 SPECIAL EVENTS

- Polar Plunge (January 28)
- Dive-In Movie Nights (June 17, July 22, August 12)
- Community Water Safety Day (May 21)
- World's Largest Swimming Lesson (June 22)
- Austin Pet's Alive! Guard-A-Thon (December 3)

#### **CONTRACTED RENTALS**

Bowie High School Swim Team • CDC Summer Camp • Dreams of Hope Ranch Special Olympics • Elli Overton Training Systems • Kiker Summer Voyager Summer Camp • Seals Swim Team •

Veritas Swim Team • Crockett High School Swim Team

#### **INCIDENTS**

Water Rescues	18
Injuries Treated	41
Sudden Illnesses Treated	1
Patron Behavior Incidents	3
Total Incidents	63

## LANDSCAPE SERVICES

Circle C Landscape continued to provide landscape maintenance and irrigation services for 2017. New capital projects were also implemented to bring outdated landscape areas up to current standards. A complete copy of a detailed Annual Report presented to the CCHOA Board of Directors can be found at www. circlecranch.info.

#### LANDSCAPE MAINTENANCE SERVICES

Landscape Maintenance Services which include all mowing, weeding, pruning, trimming, trash pick-up, irrigation monitoring and repair were performed according to the specifications of the landscape contract. The services occur year-round and Circle C Landscape provides a highly trained and experienced crew six days per week on the property.

#### TREE CARE SERVICES

Tree Care for the 2700 shade trees on the property is supervised by Circle C Landscape.

## LANDSCAPE SERVICES

#### THE GREEN COMMUNITY MODEL

The Green Community Model for all Circle C landscaping continues to be the standard of operations for the community. This includes focused efforts on water conservation, drought tolerant vegetation, limited turf areas, tree diversification, use of rock work in applicable areas, conversion of standard irrigation to drip irrigation where possible, and limited use of herbicides and pesticides.

#### WATER MANAGEMENT

Water Management is a large component of the services provided by Circle C Landscape. We ensure that all water systems are in compliance with City of Austin regulations, that all water systems are operating at maximum efficiency, monitor water usage, and eliminate water waste. Circle C Landscape also coordinates and supervises any required water audits by the City of Austin.

#### **CAPITAL IMPROVEMENTS**

Capital Improvements included the following for 2017:

The Barstow Park was treated for Johnson grass prior to having a low growing wildflower/grass seed planted and a border of river rock installed along the sidewalk. The open space/trail behind the GreyRock pool had wildflower/grass planted on each side of the granite trail.

Diversified trees (Big Tooth Maples) were planted along Escarpment. Appropriate irrigation was also installed.

### FINANCIAL REPORT

The CCHOA Treasurer has very specific responsibilities, which are detailed in our By-Laws (Article VIII, section 8, (d)). Those duties include ensuring that our funds are collected and accounted for in the bank accounts and books, securing the annual audit, and reporting our financial condition at the annual members meeting.

The CCHOA completed 2017 under budget.

- Income was \$3,801,219 (vs. \$3,634,353 last year).
- Expenses were \$3,690,200 (vs. \$3,337,738 last year)
- Retained Earnings \$4,836,245 (vs. \$4,697,301 last year)

The income break-down is \$3,138,186 from HOA dues (82%) and \$663,033 from other sources (18%). Under expenses, the larger categories were \$1,541,523 (41%) for common area services, \$1,157,329.24 (32%) for the Aquatics Facilities, \$126,112 (3%) for capital improvement projects and \$865,234 (24%), for operations. The Delinquency rate for HOA dues remains the same as last year at 2.8%.

The developer continues to collect an Amenity fee for every home sold in Circle C Ranch and will continue to add to this fund, as new lots are sold to home builders. The result is that CCHOA can anticipate more than \$600,000 of income over the next 10-15 years, which goes into the capital improvements and amenities for

(Continued on V)

(Financial Report Cont. from IV) the neighborhood.

CCHOA continues to maintain a reserve fund for emergencies. The goal of the Reserve fund is to cover 10% of our annual expenses. This is the current fund size for 2017:

#### The General Reserve Fund is \$507,926

The required annual audit was completed by Stephen M. Tilson, PC. The inspections took place during November of 2017, for the budget year that ended on December 31st, 2016. The CCHOA budgets and audits are always available for inspection, by any HOA member at the HOA office, during the usual office hours or can be found on the CCHOA website at www.circlecranch.info.

All of the Board members participated in preparing the 2018 budget this year. As always, we look forward to answering your questions at the annual meeting, on March 7th at the Community Center located at 7817 La Crosse Ave.

Russ Hodes CCHOA Treasurer

## 2017 INCOME & EXPENSE STATEMENT

(Unaudited)

### - INCOME: -

#### **HOMEOWNER INCOME**

HOMEOWNERS DUES	\$3,138,186.73
RESALE CERTIFICATE INCOME	\$60,725.00
TRANSFER FEE INCOME	\$84,000.00
LATE FEES COLLECTED	\$21,804.47
LIEN ADMIN FEE INCOME	\$336.00
FILING FEE INCOME	\$1,357.80
NSF FEE INCOME	\$250.00
COLLECTION FEE INCOME	\$749.16
TOTAL HOMEOWNER INCOME	. \$3,307,409.16

#### ARCHITECTURAL REVIEW INCOME

ARCHITECTURAL REVIEW......\$81,775.00 TOTAL ARCHITECTURAL REVIEW INCOME ..... \$81,775.00

#### **RENTAL INCOME**

TOTAL RENT INCOME	\$12,878.00
GRILL RENT	\$4,500.00
OFFICE RENT	\$8,378.00

### CIRCLE C COMMUNITY CENTER INCOME

CCCC FACILITY RENTALS ......\$56,494.25
TOTAL COMMUNITY CENTER INCOME ........\$56,494.25

## 2017 INCOME & EXPENSE STATEMENT

(Unaudited)

#### **SWIM CENTER INCOME**

POOL PROGRAMS	\$94,609.25
POOL PROGRAMS - SWIM TEAM	\$140,020.75
GUEST FEES/FACILITY RENTALS	\$49,131.66
GREYROCK DEVELOPER FUNDING	\$30,000.00
ROWELL HOA	\$6910.74
TOTAL SWIM CENTER INCOME	\$320,672.40

#### OTHER LANDSCAPE REIMBURSEMENTS

TOTAL OTHER OWNER L/S REIMB	\$17,600.00
COA LANDSCAPE REIMB	\$17,600.00
STRATUS LANDSCAPE REIMB	\$0

#### MISCELLANEOUS INCOME

MISCELLAMEOUS MACO	111
INTEREST INCOME	\$4,389.67
SALES TAX TIMELY FILE DISCOUNT	\$1.27
TOTAL MISCELLANEOUS INCOME	\$4,390.40
TOTAL INCOME	\$3,801,219.75

### —EXPENSES:———

#### **COMMONS AREAS SERVICES**

LANDSCAPE MAINTENANCE CONTRACT\$1,084,000.16
SC CONTRACT LANDSCAPE\$27,499.80
CCCCC CONTRACT LANDSCAPE\$27,499.80
AV CONTRACT LANDSCAPE\$19,499.88
GR CONTRACT LANDSCAPE\$11,374.93
2017 LAND ADDITIONS\$2,903.56
LANDSCAPE REPAIRS\$55,781.03
LANDSCAPE UTILITIES - WATER\$221,692.35
LANDSCAPE UTILITIES - ELECTRIC\$32,494.34
TREE CARE\$14,871.88
FENCE REPAIRS & MAINTENANCE\$4,922.33
ELECTRICAL REPAIRS & MAINTENANCE\$12,723.59
NEIGHBORHOOD REPAIRS & MAINTENANCE\$17,214.75
SC NON-CONTRACT MAINTENANCE\$3,470.50
CCCC NON-CONTRACT MAINTENANCE\$2,324.15
AV NON-CONTRACT MAINTENANCE\$1,675.48
GR NON-CONTRACT MAINTENANCE\$1,575.04
TOTAL COMMONS AREA SERVICES \$1,541,523.57

#### ARCHITECTURAL REVIEW

TOTAL ARCHITECTURAL REVIEW ......\$31,985.25

#### LEGAL

TOTAL LEGAL......\$20,337.72

(Continued on VI)

EVDENCEC.

(Income and Expense Statement Continued from V)

——EXPENSES:			
SWIM CENTER FACILITY			
ADMINISTRATIVE			
SUPPLIES - POOL			
SUPPLIES - CHEMICALS	\$60,174.19		
SUPPLIES & FEES - PROGRAMMING	\$9,133.65		
SUPPLIES & FEES - SWIM TEAM	\$17,009.22		
MAINTENANCE - POOL			
MAINTENANCE - BUILDING	\$39,063.70		
PAYROLL - STAFF	\$704,380.92		
PAYROLL - PROGRAMMING STAFF	\$33,165.41		
PAYROLL - SWIM TEAM	\$91,337.80		
SC UTILITIES - WATER	\$25,073.38		
AV UTILITIES - WATER			
GR UTILITIES - WATER	\$861.14		
SC UTILITIES - ELECTRIC	\$25,270.71		
AV UTILITIES - ELECTRIC	\$10,187.30		
GR UTILITIES - ELECTRIC	\$2,202.62		
SC UTILITIES - GAS	\$22,187.23		
SC UTILITIES - PHONE/INTERNET			
AV - PHONE/INTERNET/CAM	\$2,709.80		
GR - PHONE/INTERNET/CAM	\$1,976.34		
TOTAL SWIM CENTER FACILITY	\$1,157,329.24		
COMMUNITY CENTER FAC	ILITY		
UTILITIES - WATER	\$35,095.67		
UTILITIES - WATERUTILITIES - ELECTRIC	\$35,095.67 \$19,553.11		
UTILITIES - WATER UTILITIES - ELECTRIC UTILITIES - PHONE/INTERNET	\$35,095.67 \$19,553.11 \$8,212.45		
UTILITIES - WATER UTILITIES - ELECTRIC UTILITIES - PHONE/INTERNET EVENT SALARIES	\$35,095.67 \$19,553.11 \$8,212.45 \$6,457.45		
UTILITIES - WATERUTILITIES - ELECTRICUTILITIES - PHONE/INTERNETEVENT SALARIES	\$35,095.67 \$19,553.11 \$8,212.45 \$6,457.45 \$1,956.23		
UTILITIES - WATER	\$35,095.67 \$19,553.11 \$8,212.45 \$6,457.45 \$1,956.23 \$31,582.64		
UTILITIES - WATERUTILITIES - ELECTRICUTILITIES - PHONE/INTERNETEVENT SALARIES	\$35,095.67 \$19,553.11 \$8,212.45 \$6,457.45 \$1,956.23 \$31,582.64		
UTILITIES - WATER	\$35,095.67 \$19,553.11 \$8,212.45 \$6,457.45 \$1,956.23 \$31,582.64		
UTILITIES - WATER	\$35,095.67 \$19,553.11 \$8,212.45 \$6,457.45 \$1,956.23 \$31,582.64 \$102,857.55		
UTILITIES - WATER UTILITIES - ELECTRIC UTILITIES - PHONE/INTERNET EVENT SALARIES FURNITURE MAINTENANCE - BUILDING TOTAL COMMUNITY CENTER FACILITY  HOA OPERATIONS OFFICE SUPPLIES	\$35,095.67 \$19,553.11 \$8,212.45 \$6,457.45 \$1,956.23 \$31,582.64 \$102,857.55		
UTILITIES - WATER UTILITIES - ELECTRIC UTILITIES - PHONE/INTERNET EVENT SALARIES FURNITURE MAINTENANCE - BUILDING TOTAL COMMUNITY CENTER FACILITY  HOA OPERATIONS OFFICE SUPPLIES OFFICE EQUIPMENT & MAINTENANCE	\$35,095.67 \$19,553.11 \$8,212.45 \$6,457.45 \$1,956.23 \$31,582.64 \$102,857.55 \$6,057.27 \$11,360.27		
UTILITIES - WATER UTILITIES - ELECTRIC UTILITIES - PHONE/INTERNET EVENT SALARIES FURNITURE MAINTENANCE - BUILDING TOTAL COMMUNITY CENTER FACILITY  HOA OPERATIONS OFFICE SUPPLIES OFFICE EQUIPMENT & MAINTENANCE MAINTENANCE SALARIES	\$35,095.67 \$19,553.11 \$8,212.45 \$1,956.23 \$1,956.23 \$31,582.64 \$102,857.55 \$6,057.27 \$11,360.27 \$141,297.64		
UTILITIES - WATER UTILITIES - ELECTRIC UTILITIES - PHONE/INTERNET EVENT SALARIES FURNITURE MAINTENANCE - BUILDING TOTAL COMMUNITY CENTER FACILITY  HOA OPERATIONS OFFICE SUPPLIES OFFICE EQUIPMENT & MAINTENANCE	\$35,095.67 \$19,553.11 \$8,212.45 \$1,956.23 \$31,582.64 \$102,857.55 \$6,057.27 \$11,360.27 \$11,747.25		
UTILITIES - WATER UTILITIES - ELECTRIC UTILITIES - PHONE/INTERNET EVENT SALARIES FURNITURE MAINTENANCE - BUILDING TOTAL COMMUNITY CENTER FACILITY  HOA OPERATIONS OFFICE SUPPLIES OFFICE EQUIPMENT & MAINTENANCE MAINTENANCE SALARIES MAINTENANCE PAYROLL TAXES	\$35,095.67 \$19,553.11 \$8,212.45 \$6,457.45 \$1,956.23 \$31,582.64 \$102,857.55 \$6,057.27 \$11,360.27 \$11,747.25 \$11,665.20		
UTILITIES - WATER UTILITIES - ELECTRIC UTILITIES - PHONE/INTERNET EVENT SALARIES FURNITURE MAINTENANCE - BUILDING TOTAL COMMUNITY CENTER FACILITY  HOA OPERATIONS OFFICE SUPPLIES OFFICE EQUIPMENT & MAINTENANCE MAINTENANCE SALARIES MAINTENANCE PAYROLL TAXES POSTAGE/DELIVERY WEBSITE OPERATIONS PRINTING/HOA OFFICE	\$35,095.67\$19,553.11\$8,212.45\$6,457.45\$1,956.23\$31,582.64\$102,857.55\$6,057.27\$11,360.27\$11,747.25\$11,665.20\$6,27.57		
UTILITIES - WATER UTILITIES - ELECTRIC UTILITIES - PHONE/INTERNET EVENT SALARIES FURNITURE MAINTENANCE - BUILDING TOTAL COMMUNITY CENTER FACILITY  HOA OPERATIONS OFFICE SUPPLIES OFFICE EQUIPMENT & MAINTENANCE MAINTENANCE SALARIES MAINTENANCE PAYROLL TAXES POSTAGE/DELIVERY WEBSITE OPERATIONS PRINTING/HOA OFFICE HOA MEETINGS	\$35,095.67\$19,553.11\$8,212.45\$6,457.45\$1,956.23\$31,582.64\$102,857.55\$6,057.27\$11,360.27\$11,747.25\$11,665.20\$627.57\$1,470.90\$2,827.52		
UTILITIES - WATER UTILITIES - ELECTRIC UTILITIES - PHONE/INTERNET EVENT SALARIES FURNITURE MAINTENANCE - BUILDING TOTAL COMMUNITY CENTER FACILITY  HOA OPERATIONS OFFICE SUPPLIES OFFICE EQUIPMENT & MAINTENANCE MAINTENANCE SALARIES MAINTENANCE PAYROLL TAXES POSTAGE/DELIVERY WEBSITE OPERATIONS PRINTING/HOA OFFICE HOA MEETINGS DEED RESTRICTIONS	\$35,095.67\$19,553.11\$8,212.45\$1,956.23\$31,582.64\$102,857.55\$6,057.27\$11,360.27\$11,747.25\$11,665.20\$6,27.57\$13,67.57		
UTILITIES - WATER  UTILITIES - ELECTRIC  UTILITIES - PHONE/INTERNET  EVENT SALARIES  FURNITURE  MAINTENANCE - BUILDING  TOTAL COMMUNITY CENTER FACILITY  HOA OPERATIONS  OFFICE SUPPLIES  OFFICE EQUIPMENT & MAINTENANCE  MAINTENANCE SALARIES  MAINTENANCE PAYROLL TAXES  POSTAGE/DELIVERY  WEBSITE OPERATIONS  PRINTING/HOA OFFICE  HOA MEETINGS  DEED RESTRICTIONS  HOA SPECIAL EVENTS	\$35,095.67\$19,553.11\$8,212.45\$1,956.23\$1,956.23\$11,582.64\$102,857.55\$11,360.27\$11,747.25\$11,665.20\$2,827.52\$3,571.72\$36,316.94		
UTILITIES - WATER UTILITIES - ELECTRIC UTILITIES - PHONE/INTERNET EVENT SALARIES FURNITURE MAINTENANCE - BUILDING TOTAL COMMUNITY CENTER FACILITY  HOA OPERATIONS OFFICE SUPPLIES OFFICE EQUIPMENT & MAINTENANCE MAINTENANCE SALARIES MAINTENANCE PAYROLL TAXES POSTAGE/DELIVERY WEBSITE OPERATIONS PRINTING/HOA OFFICE HOA MEETINGS DEED RESTRICTIONS	\$35,095.67\$19,553.11\$8,212.45\$1,956.23\$1,956.23\$11,582.64\$102,857.55\$6,057.27\$11,360.27\$11,747.25\$11,665.20\$2,827.52\$3,571.72\$36,316.94\$40.00		

## ——EXPENSES:——

FINANC	IAL	MA	NAG	EMENT
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TAXES			
TOTAL FINANCIAL MANAGEMENT	\$156,565.53		
CPA/AUDIT	\$7,200.00		
BANK FEES			
LIEN FILING FEES	\$1,644.00		
RESALE CERTIFICATE EXPENSE	\$9,785.00		
FINANCIAL MANAGEMEN I SERVICES	\$103,028.03		

IAXES	- PROPERTY	.\$4,2/9.54
TOTAL	TAXES	\$4,279.54

#### **INSURANCE**

TOTAL INSURANCE	\$82,132.52
INSURANCE - WORKERS COMP	\$8,985.86
INSURANCE - D & O	\$10,698.00
GEN'L, PROPERTY, B&M & AUTO	\$62,448.66

#### **COMMUNITY ENHANCEMENT**

TOTAL COMMUNITY ENHANCEMENT	\$2,287,17
ASSOCIATION MEMBERSHIPS	\$1,972.17
DONATIONS	\$315.00

#### **CAPITAL BUDGET PROJECTS**

0, 11 11 12 DOD 02 1 1 11 00 20 10	
LANDSCAPE - BED UPGRADES\$17,800.00	)
LANDSCAPE - IRRIGATION INFRASTRUCTURE\$25,000.00	)
LANDSCAPE - ROCK WORK\$9,996.83	1
LANDSCAPE - TREE PLANTING\$4,900.00	)
SWIM CENTER LOUNGE CHAIRS\$5,896.00	)
CCCC - REFINISH SPLASH PAD\$10,635.35	5
CCCC - REPLACE SPLASH PAD FENCE\$14,938.43	3
SWIM CENTER - REPLACE BASKETBALL GOALS\$6,663.80	)
SWIM CENTER - REPLACE STARTING BLOCKS \$21,791.83	1
BILLBOARD PROJECT\$8,490.70	)
TOTAL CAPITAL BUDGET PROJECTS\$126,112.90	
TOTAL EXPENSES\$3,690,200.33	3
	_
EXCESS REVENUE OVER EXPENSES \$111,019.42	2



**HOA MANAGEMENT** 

MANAGEMENT SALARIES .....\$180,098.54

MANAGEMENT PAYROLL TAXES.....\$15,477.53

MILEAGE REIMBURSEMENT .....\$8,582.19 HEALTH INSURANCE STIPEND .....\$32,621.28 CONTINUING ED/SKILLS ENHANCEMENT.....\$578.00 TOTAL MANAGEMENT STAFF...... \$237,357.54

## CALENDAR OF EVENTS

#### **Circle C Homeowners Association** www.circlecranch.info

**JAN 1-2** 

New Year Holiday, HOA Office Closed

**JAN 15** 

Holiday Lights/Décor must be removed

FEB<sub>1</sub>

First 1/2 year assessment mailed, Due March 1st Ballot & Proxy printed on back of assessment

FEB 6

Board of Directors Candidate Forum: 6:30-7:30pm

MAR 7

Annual Meeting, Community Center: 6:30-9:30pm

**MAR 30** 

Good Friday, HOA Office Closed

**MAR 31** 

Easter Egg Hunt (\*See Note Below\*)

**APR 14** 

Circle C Community Wide Garage Sale (Recycle/Shred Day at CCCC)

**MAY 28** 

Memorial Day, Pools Open, HOA Office closed

JUL 1

Second 1/2 years assessment mailed, due August 1st

JUL 4

4th of July Community Parade, Pool Plaza, 9-11am

JUL 4

Pools open, HOA Office closed

SEPT 3

Labor Dav. HOA Office closed

**OCT 20** 

Circle C Community Wide Garage Sale (Recycle/Shred Day at CCCC)

NOV 21 - 23

Thanksgiving, HOA Office closed

DEC 1

Kid's Holiday Party Saturday 10am-1pm CCCC Entry is one new unwrapped toy per child

DEC 7

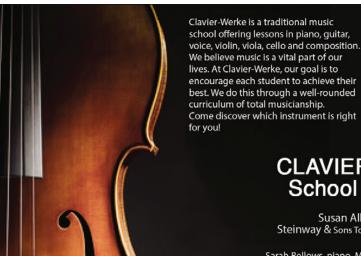
Adult Holiday Party Friday 7-10pm CCCC

**DEC 24-26** 

Christmas Break, CCHOA Office closed

Board of Directors Meeting, last Tuesday of every month, 6:30 pm at the Circle C Community Center (CCCC)

 $^st$ Due to playground renovations at the CDC the HOA is looking for alternative locations to host the Annual Easter Egg Hunt. We will keep residents informed about updates regarding this event through our weekly email announcements and on our website.





### **CLAVIER-WERKE** School of Music

Susan Allen, Director Steinway & Sons Top Teacher, MM, UT Austin

Sarah Bellows, piano, MM, University of Oklahoma Maleesa Brenchley, piano, MM, Mississippi College Leslie Chu, piano, BM, Rutgers University Sami Froncek, piano, MM, Baylor University Felicia Kim, DMA, University of Maryland Russell Reed, piano & composition, DMA, UT Austin Andres Vargas, piano, MM, Baylor University Dominik Wachtel, piano, MM, University of North Texas Bridget Perez, voice, BM, Texas State University Rachel Garner, cello, BM, Texas State University Karli Leal, violin & viola, MM, University of Cincinnati Justin Scheibel, violin and viola, BM, University of Cinncinnati Jon Chaney, guitar, BM, Berklee Music College Scott Simon, guitar, PhD, University of North Texas Tate Hearn, theory, BM, Texas State University

Southwest Austin (512) 288-7664 5900 W. Slaughter Lane, D-525 Austin, Texas 78749

West Austin (512) 328-5777 1000 Westbank Drive, 6A West Lake Hills, Tx 78746





#### Clavier-Werke School of Music **Presents Music Pups!**

Ages infant thru 4 years
Classes forming now -- it's not too late to sign up!
Normally \$250 for 10 weeks, materials included!
and reductions available for late starters.

45 minute classes offered throughout the week. Music Pups parent + child classes are fun and creative. Each family receives the acclaimed CDs and songbooks to continue developing their musical abilities at home.

Enroll today! (512) 288-7664

## Your child's best opportunity to learn music is now.

Early childhood is the "window of opportunity" for musical development. Help your young child achieve his or her full musical potential with an innovative, developmental music and movement program. Music Pups® parent +child classes are playful and creative and each family receives the acclaimed CDs and song books. Call now for class schedule and registration information.

Clavier-Werke School of Music 512-288-7664 clavierwerke.com

"The #1 Circle C Ranch virtual tour real estate website, originally designed in 1999 and still serving our Circle C residents today." John Squires and the Squires' Team with Keller Williams Realty, your neighbors and realtors for life.



Need a little more elbow room? John's new listing is "Coming Soon!" at 13429 Madrone Mountain Way in the gated Hills of Texas Estates. Beautiful 1-story, 4 bed, 3 bath, white stone home on 1.49 acres+/with panoramic and hill country views. Wood floors, game room, professional workshop..loaded! 3 miles from JD's off 1826. Priced in mid \$500's.











1525 Ondara—Kevin's investment buyer is "Contract Pending" in Avana. Beautiful, brand new 1-story home packed with upgrades. CalAtlantic close-out special 1650 square feet priced at \$449,560. No more 1-stories available until August, but we can start building you one now!

6704 Back Bay Lane—John's listing is "Coming Soon" in a quiet cul-de-sac. Newmark's soughtafter 'Highland' plan with 2 beds and 2 baths downstairs. 2 beds and 1 bath up with HUGE game room looking over the big back yard with towering oaks. Brand new wood floors! Low \$500's. Call John for viewing date.





Allow me to provide you with a no-obligation market analysis on your valuable Circle C Ranch property or show you any home for sale. I work around your schedule and can meet you at any time at your convenience. (512) 970-1970 sell#.



Kevin has worked with John for over 20 years in real estate. He is an investment expert, commercial broker and buyer specialist. Let's start your portfolio today. (512) 529-8763



Having your entire property show in it's best light is tantamount in receiving the highest offer possible for the current market. The Squires Team will professionally stage your home and have your outdoor landscaping and pool area professionally manicured to create a "wow" factor to have it picture perfect for buyers. Clean and staged properties sell faster and for more \$\$\$ in any market.





Hey Circle C! What a difference 2 months makes. In October, November and December we were seeing the market soften quite a bit with home sales slowing and prices fluctuating, depending on the specific property. Buyers had become very choosy in their purchasing and were demanding upgraded and updated (or new) homes for their money. As has followed suit the last few years, January and February is flush with rabid buyers looking for those early spring deals. Timing is of the essence in this present, quick-paced market and your homes should really be listed and on the market by late March to take advantage of the early buyers. To the left is what can happen when there is a limited supply of homes and many buyers. We received 13 offers on Walebridge Lane during a 'February' open house and I reduced it down to the 9 best offers for my clients. It sold for \$35,000. over list price and all parties were thrilled with the smooth transaction. I would love to work for you also! John Squires



Call John Squires at any time for a quick response to your real estate questions at (512) 970-1970.

#1 Agent in Circle C Ranch history with 530+/- homes sold to date in Circle C Ranch. Over 1,030+ homes sold in the greater Austin area.

**#1** agent sellers and buyers served in southwest Austin since 1999 with 650 homes sold just in southwest Austin alone.

Free staging with professional, luxury home-stager.

Free home renovation consultation.

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