

Volume 16, Number 3

**MARCH 2019** 

www.circlecranch.info

# HOA Announcements

#### **Important Dates**

**March 1st** First ½ Annual Assessment Due

Wednesday, March 6 Annual Meeting & Board Election

**Friday, March 8** First Food Trailer Night of 2019

> **Tuesday, March 26** Board Meeting

Saturday, April 6 (Shred, Recycle & Donate @CC) Neighborhood Garage Sale

> Friday, April 19 CCHOA Office Closed

Saturday, April 20 Easter Egg Hunt

### Food Trailer Night

Join us for Food Trailer Night on Friday, March 8th from 5 – 8pm in the Community Center parking lot! As always, enjoy great food, fun activities and entertainment with your neighbors!



Please remember glass is not permitted at this event. We encourage neighbors to walk or ride to the party but ask that scooters, bikes, skateboards etc. not be ridden through the parking lot for the safety of those in attendance.

More information about this event, like the Food Trailer Lineup, will be posted on our website at ww.circlecranch.info under the Stay Connected/News & Announcements tab as soon as it becomes available.

### Circle C Community Wide Garage Sale

(Recycle/Shred/Donate at the CC)

Mark your calendars! The CCHOA will host the first Community Wide Garage Sale this year on Saturday, April 6th. Homeowners are encouraged to host their individual garage sales on this date. We will be advertising the event (in print and on the internet) from 8am – 5pm. You will also be able to add your address to the garage sale map at Http://gsalr.com/n/circle-c-hoa-austin-tx.

In addition to the garage sale, there will be electronics collections provided by R2 Resource Recycling, paper shredding by Intel Armor and the Salvation Army will be available to take donations. All of these services will be available at the Community Center on Saturday, April 6th from 10am – 2pm.

We will publish details of what items will be accepted during this event on our website, www.circlecranch.info, closer to the date of the event.

### Annual Meeting & Board Election

The Circle C Homeowners Association will hold its Annual Meeting and Board Election on Wednesday, March 6th, 2019 at 6:30pm at the Circle C Community Center (7817 La Crosse Ave.). We strongly encourage you to attend the annual meeting. We need a 10% quorum in order to call the meeting to order and conduct business. Please arrive at 6:00pm to allow time for check-in.

The association's annual meeting is the best opportunity for you to learn about this year's events and get caught up on everything happening in your community. Here are a few agenda items and meeting activities you won't want to miss:

- Meet board members and HOA staff.
- Get an update on all current and future scheduled projects.

• Review the approved budget, and hear the association treasurer explain how your assessments are being used and reserves are being invested.

Be an active community resident and attend the annual meeting. Introduce yourself to the board, the manager and your neighbors and find a wealth of information about your community!

(Continued on Page 3)



## ADAM LOEWY AUSTIN'S GO-TO PERSONAL INJURY LAWYER

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#### (Continued from Cover)

#### HOA Assessment due March 1st

The 1st half year assessment is due March 1st and will be considered late after March 31st. Payments WILL NOT be accepted at the HOA Office or in the drop box outside the office. Please do not staple your check to your invoice. Please do not postdate your check. There are three available options to pay your assessments.

• Mail your check to PO Box 163541, Austin, Texas 78716

• Make your payment using Bill Pay through your financial institution

• Use the "On-line Payment" option through the Circle C HOA website. (There is a 2% convenience fee for this option).

If you have a question regarding your assessment, please contact the Financial Office at 512-451-9901.

#### **Electronic Voting**

The CCHOA Board is pleased to offer electronic voting again this year!

Those who have provided email addresses should have received an email invitation to vote along with their **"Unique Registration Code"**. You can access the voting site directly from the link in your emailed notice or you can visit the CCHOA website, at www.circlecranch.info, and click the **"Voter Registration"** button at the top of any page.

Those who have not provided email addresses can still vote online by visiting the CCHOA website. Click on the **"Voter Registration"** button and follow the prompts. Be sure to have your **"Unique Registration Code"** handy in order to vote. This code can be found on the HOA assessment statement you received in the mail.

If you choose NOT to vote online, you have three options to vote. You can return your 2019 Board of Directors Election Ballot and Proxy, which is located on the back of your HOA assessment statement, in the mail along with your payment by **March 1st, 2019**. You can turn your ballot or proxy into the CCHOA office (7817 La Crosse Avenue) by **5:00pm** on **Wednesday, March 6th, 2019** or you may attend the annual meeting to be held at **6:30pm** on **Wednesday, March 6th, 2019** and turn in your vote there.

If you need a replacement absentee ballot and/or proxy OR you need to verify your **"Unique Registration Code"**, please contact the financial office at 512-451-9901.

#### Annual Report to the Membership

The 2018 Annual Report to the membership from the Board of Directors is located in the center pages of this newsletter. A copy will also be posted on our website under the "Resources" tab and available in the HOA office during the month of March, 2018.



### **CCHOA NUMBERS**

HOA Mgmt Office ...info@circlecranch.info or 512-288-8663 HOA Financial Office..tgiles@mgilescpa.com or 512-451-9901 Aquatics Director ...... director@ccswim.net or 512-288-4239 **Newsletter Publisher** 

Peel, Inc. .....advertising@PEELinc.com or 512-263-9181 Circle C Amenities

Circle C Avaña Pool	512-292-1518
Circle C Café	512-288-6058
Circle C CDC	512-288-9792
Circle C Swim Center	512-288-6057
Circle C Community Center Pool	512-301-8259
Grey Rock Golf Course (City Owned/Operated)	
Grey Rock Tennis Club	
Circle C Grey Rock Pool	

#### CIRCLE C GATED COMMUNITIES

Spectrum Management		
Plateau Property ManagementRosalyn Peterson, 512-441-1041		
Plateau Property ManagementRosalyn Peterson, 512-441-1041		
Fairmans Estates		
1 ULI WUYS LSIULES		
Spectrum Management		
Park West		
Goodwin Management Marilyn Childress 512-502-7509		
Muirfield		
Real Manage Tom Ramirez-Boldo, 866-476-2573		
Avana Estates		
Real Manage Mary Arnold, 866-476-2573		

#### **BOARD OF DIRECTORS**

Russ Hodes	President
Jason Bram	Vice President
Kim Ackermann	Treasurer
James Moseley	Secretary

Natalie Placer McClure, Steve Urban and Dan Vavasour Board Members

Contact the Board at: directors@circlecranch.info

#### IMPORTANT NUMBERS

City of Austin Solid Waste	512-974-1945
Dead Animal Collection	512-974-2000
Abandoned Vehicle	
Pothole Complaints	512-974-8750
Stop Signs	512-457-4885
Street Light Maintenance	
Schools	
Clayton Elementary	
Kiker Elementary	
Mills Elementary	
Cowan Elementary	
Cowan Elementary Bailey Middle	
Bailey Middle	

#### UTILITY PROVIDERS

Electric Pedernales Elec.	. 512-219-2602
City of Austin.	512-494-9400
Gas Texas State Gas	800-700-2443
Water City of Austin	512-972-1000
MidTex Water Company	866-654-7992
Solid Waste City of Austin	512-974-1945
Post Office Oak Hill Station	800-275-8777

## Aquatics News

### Now Hiring

The Circle C Swim Center is now hiring all positions for the 2019 Spring and Summer seasons. Red Cross Lifeguarding Certifications are required for Lifeguard positions; we offer Lifeguard courses on a monthly basis at a discounted rate (contingent upon employment with us). You must have an interview before registering for a lifeguard class. You must be 15 years or older . Lifeguard Classes fill up quickly so email us today! Contact Amanda at coordinator@ccswim.net to set up an interview.





#### COMMON GROUND COMMON GOALS COMMON GOOD

We have more in common than differences. The Y is a place where we can discover common ground. Together, we can work on our common goals, whether it's getting in shape, making new friends, spending more time with our family or strengthening our community. And when you join the Y, you're contributing to the <u>common good</u>.

For more than a workout. For a better us.™

Iocations across Travis, Hays & Bastrop counties Learn more at AustinYMCA.org

### Pool Hours

Winter Hours

January 3rd – March 15h **Swim Center** Monday- Friday: 6a-10a Lap Swim Only 4p-7:30p Lap Swim Only Saturday: 8a-1p Lap Swim Only Sunday: Closed

#### **Spring Hours**

March 25th- June 3rd **Swim Center** Monday- Friday: 6a-10a Lap Swim Only 3:30p-8 Rec Swim Saturday: 7a-10a Lap Swim Only 10a-6p Rec Swim Sunday: 10a-6p Rec Swim **Community Center, Avaña and Greyrock open May 4th 2019** 

#### Spring Break Hours

March 16th – March 24th **Swim Center** Monday- Friday: 6a-10a Lap Swim Only 10a-6p Rec Swim Saturday: 7a-10a Lap Swim Only 10a-6p Rec Swim Sunday: 10a-6p Rec Swim

### Pool Closures

In observance of Easter, the Swim Center will be **closed Sunday, April 21st, 2019**. We will reopen for regular Spring Hours on Monday, April 22nd, 2019.

### Group Lessons

Group Lessons are about to start! Sign your kids up for our award winning American Red Cross Learn To Swim and Preschool Aquatic programs! Spring Sessions spots are coveted and fill up as early as April, so be sure to sign up today. Questions about Group Swim Lessons can be emailed to lessons@ccswim.net.

### Prepare for Tryouts

With swim teams getting ready for a new season, tryouts for teams are just around the corner! Get your swimmers in the water before tryouts so they can stretch out their muscles and be technique ready to make the team! Sign up for some Private Lessons so your swimmer can dive into a tryout confidant and fast as a fish. Limited spots available so don't wait! Information can be found online or in the office.

#### Email:

#### Circle C Café & Catering

Hours: Monday - Friday 4pm - 8pm; Closed Saturday + Sunday Phone: 512.288.6058

Café@circleCcat	ering.com	MA	RCH MENU 2	019	Denotes Glute	n Free 💿
Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
					1 Roasted Chicken w/ Fennel Parsnips & Scallions + Orzo	2
3	Pan Seared Salmon w/ Saffron Rice and Caesar Salad	Cheese Ravioli w/ sage lemon crème sauce + asparagus & mushrooms	<b>6</b> Classic Pot Roast Carrots + Parsnips + Roasted Potatoes	Tandori Style Chicken w/ Basmati Rice and Green Beans	Bacon Wrapped Pork Tenderloin w/ roasted root veg and fingerling potatoes	9
10	<b>11</b> Chicken Florentine w/ Roasted Red Pepper Sauce + Penne Pasta and Garden Salad	Beef Tenderloin Cheesy Mashers Roasted Veggies	13 Pork Chop Mac N Cheese Roasted Veg	14 Spaghetti & Meatballs Italian Salad Garlic Bread	Shrimp Enchiladas w/ tomatillo sauce + charro beans and Mexican Ceasar Salad	16
17	<b>18</b> Chicken Marsala Linguini Pasta Mixed Green Salad	Hoisin Ginger Spare Ribs w/ Asian Slaw and Sweet Potato Fries	20 Chicken Fried Chicken Mashed Potatoes Chopped Wedge Salad	Cilantro Pesto Salmon Jasmine Rice Roasted Veg	Pomegranate Chicken w/ corn + Green Chili Mashed Potatoes + Green Beans	23
24	Adobo Grilled Steak Salad on Romain w/ roasted corn + tomatoes and Feta	Constant of the second	Cilantro Pesto Salmon Jasmine Rice Roasted Veg	28 Chicken Piccata Orzo Pasta Roasted Veggies	Bacon Wrapped Shrimp Saffron Rice Lime Roasted Carrots	30
31			Include: Full Nam	w available, place y Café@CircleC ne   Delivery Addres em   Requested 30	Ccatering.com ss   Number of Mea	als   Date + Menu



## Around Circle C

### Kindergarten Orientation at Clayton Elementary School

Tell all of your neighbors and friends with little ones who turn 5 years old on or before September 1, 2014!

Kindergarten Orientation will be held Tuesday, April 2 from 8:00-10:00 am in the Clayton Cafeteria. All incoming students are welcome and encouraged to attend. This is a come and go event, with mini- presentations and tours set up.

Parents need complete online registration at https://my.austinisd. org/LoginPolicy.jsp. Bring the following items to the event: 1) Parents driver's license 2) Childs social security card 3) Childs Birth Certificate 4) Childs Immunization records 5) Proof of residency: Current Gas/ Electric Bill or lease/mortgage contract. Copiers will be available.

If you have any questions regarding orientation, please call the office: 512.841.9200 email: amy.turnage@austinisd.org.





- Car crashes are the leading cause of death for teens
- 1 passenger under the age of 21, increases a teen drivers crash risk by 44%
- 6 out of 10 teen crashes involve driver distraction

Andrew's Choice is a non-profit organization started by Andrew's mother, Gina Newton. The mission of Andrew's Choice is to bring awareness to teenagers, teacher, administrators and parents on not only teen driver safety, but passenger safety as well. Our goal is to be given the opportunity to educate on these risks and to share our story at all schools throughout the Austin area.

### Gorzycki Middle School Choir



Students from the Gorzycki MS Choirs participated in the 2019 Texas Music Educator's Association Region 18 Middle School Choir auditions on Saturday, January 26. Over 500 students from schools from all over the Austin area auditioned to be in one of three different choirs--the TTB, the 7th Treble, or the 8th Treble Choirs. Gorzycki MS Choir had 18 out of 32 students selected for this huge honor, as well as 3 of those students being selected as alternates. 7th & 8th grade girls had to place in the top 26 on their voice part. Boys had to place in the top 18 on their voice part. Students selected for this honor will participate in a clinic on Saturday, February 9 with a special performance at 4:00pm on the same day. Students who were selected to be in one of the 3 Region choirs OR to be an alternate are as follows:

#### 7th Treble

Isabel Cherukuri, Soprano 2 – 2nd chair Ava Escobar, Alto – 12th Chair Jillian Harder, Soprano 2 – 22nd Chair Hannah Merkel, Soprano 2 – 3rd Chair Emma Phillips, Soprano 2 – 3rd Alternate Georgia Schmitt, Soprano 2 – 2nd Alternate

#### 8th Treble

Yasmeen Aljamal, Alto – 25th Chair Marisa McBurney, Alto – 19th Chair Leanna Reyna, Alto – 2nd Alternate Tiffany Yin, Soprano 2 – 13th Chair

#### TTB

Parker Bryant, Tenor 1 – 10th Chair Michael Davenport, Tenor 1 – 15th Chair David Dow, Baritone – 4th Chair Cade Harrison, Tenor 2 – 11th Chair Kevin Howard, Baritone – 18th Chair Aiden Le, Tenor 2 – 7th Chair Diego Lopez, Tenor 1 – 2nd Chair Ethan Moyer, Tenor 1 – 5th Chair Eric Pham, Baritone – 8th Chair John Salvo, Baritone – 14th Chair William Sylvester, Tenor 2 – 14th Chair



Support Kiker Elementary

# Kiker's 16<sup>th</sup> Annual Dinner, Dance & Auction Fundraiser needs your help!

We are in need of various items to help make this year's event spectacular!

## Silent Auction Items

Jewelry, Bags, Electronics, Experiences, Club Memberships, Gifts Cards

## **Live Auction Items**

Vacation Homes, Music Venue Events, Adventure Packages

## **Monetary Donation**

Various sponsorship level perks available

Kiker's Dinner, Dance & Auction Creekside Pavilion April 28, 2019

# Contact Andrea Bredl at andrea.bredl@austinisd.org

## Around Circle C

## WILDFLOWER NOTES

Submitted by Amy McCullough, Lady Bird Johnson Wildflower Center Photography by Marian Reid (annual phlox) and Wildflower Center (golden groundsel)

Here's what's likely to be blooming, fruiting or setting seed in Central Texas this time of year. Look for these native plants around town, at the Wildflower Center and perhaps in your own backyard!

#### ANNUAL PHLOX (PHLOX DRUMMONDII)

Annual (or Drummond) phlox is widely regarded as one of Texas' most beautiful wildflowers. Its soft, hairy foliage is cute in its own right, but it's mainly prized for showy flowers that bloom in an impressive array of colors, often with a contrasting "eye" or a fetching starburst pattern. Find it in reds from deep maroon to bold cherry, pinks from baby to fuchsia, oranges from coral to pale peach, and purples from violet to lavender; a true fashionista, you'll also catch it in classic white — and before Memorial Day (gasp!). But looks aren't everything, and unfussy Phlox drummondii has more to offer than a pretty floral face: It can be grown in a variety of well-drained soils, uses little water, and supports butterflies and moths. Add one to your pocket prairie today! Don't have one? Search "pocket prairie" at wildflower.org for a tutorial.

#### **GOLDEN GROUNDSEL** (PACKERA OBOVATA)

This is just a theory, but we're thinking the Green Bay Packers might have gotten inspiration for their color scheme (and name) from green, gold and lovely Packera obovata. Fact check: The team was actually named after a packing company sponsor, and "Packera" refers to Canadian botanist John G. Packer. Nonetheless, you'll find plenty of gardening motivation in the cute, asterisk-like flowers of golden groundsel, not to mention its handsome basal foliage — large, spoonshaped leaves with toothed edges — and tall, slender stems. Golden groundsel thrives in shady, moist environments such as meadows and wooded banks, but it will tolerate drier situations as well. And this pollinator-supporting perennial certainly has team spirit: Plant it en masse to add a golden glow to woodland gardens in springtime.

Find these plants at the Wildflower Center and learn more about them at: wildflower.org/plants-main



### SAVE THE DATES

Aspiring gardeners and seasoned green thumbs alike, mark your calendars now for our Spring Native Plant Sale. We'll have hundreds of native species to choose from, including wildflowers, grasses, trees, shrubs and more. Members get first pick on Friday, April 12, followed by the public sale on Saturday, April 13. More details at wildflower.org/featured-events.

### **SELL your home with Avantehomes.us and get:** Text, Call or e-mail:

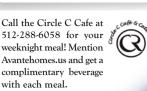
FREE Professional photography **FREE** Professional staging

FREE Cleaning services FREE Market reports and updates!! (512) 970-0830 Marcia@Avantehomes.us

**OUR WEEKLY OPEN HOUSES SELL your home FAST!!!** 







Ronda Johnson of Teamlukehopeforminds.org thanks Marcia for her generous donations with the sale of every home sold in Circle C Ranch!

Marcia has worked in the Circle C Ranch neighborhood since 1999 and has sold these homes:

5608 Beachmont Court 6809 Beatty Lane 11000 Bexley Lane 5711 Bexley Court 10225 Broom Flower Drive 7000 Colberg Court 9109 Colberg Drive 5201 Corrientes Cove 7105 Doswell Lane 10413 Foxglove Court 5764 Gorham Glen Lane 11420 Lafitte Lane 11009 Maelin Drive

6508 Nusser Lane 10620 Redmond Road 10512 Redmond Cove 10803 Redmond Cove 5914 Rickerhill Lane 6201 Skahan Lane 11227 South Bay Lane 6813 Tanaqua 6407 Tasajillo 6612 Toolwrich Lane 10105 Wildflower Lane

...and MANY more!!

CALL or TEXT Marcia TODAY to sell your home. She may have already sold your floorplan!! Proud supporter of local charity Teamlukehopeforminds.org

### **SOLD IN 3 DAYS**

### Marcia Pastrana, JD Law and Seller's R.E. Expert

★ 🛪 🛪 🛠 "As one of the original residents of Circle C Ranch, I hired Marcia to sell my large home on Skahan Lane. Marcia Pastrana worked hard to negotiate a contract in order to help us get into our new home. Marcia found our new home and did that deal too!" - Jennifer M.

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MARIANNE'S CLEANING SERVICE: Serving S.W. Austin for over 20 years. Bi-weekly, monthly, one time, move in/move out cleans welcome. Honest, dependable with excellent references. Isn't it nice to come home to a clean house? Call 512-653-5955 or email at maryspicandspan@yahoo.com. Free estimates.

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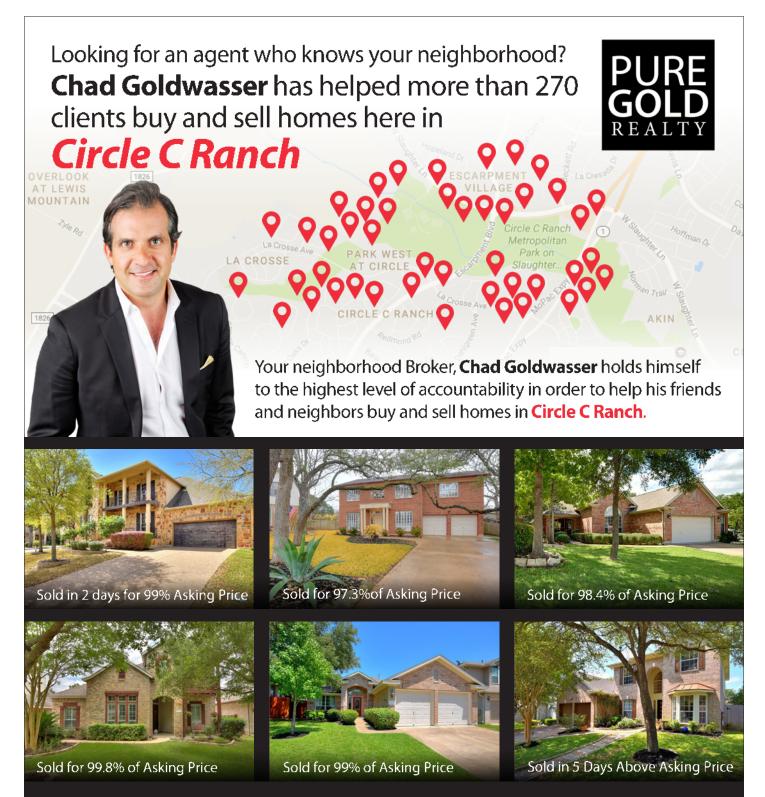
#### **TOO MANY GUESTS? NOT ENOUGH BEDROOMS!**

South 20 Austin is Circle C's only B&B. Each Casita has a king bed, kitchenette, fireplace, sitting area and patio. 20 gated acres at 11949 Escarpment Blvd. For reservations call 512-338-0904 or visit www.south20austin.com

## In Every Issue

### **NOT AVAILABLE ONLINE**





These Circle C neighbors just **SOLD** their homes quickly and for top dollar using our proven, repeatable process. Looking for an agent with a proven track record? Contact **Chad Goldwasser** for the best representation in Austin.

Call **Chad** Today for Results!

# 512-750-8333



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EXPERIENCE = ABJ'S TOP PRODUCING AGENT SKILLED AT PRICING = TEXAS MONTHLY FIVE STAR AGENT MASTER NEGOTIATOR = AUSTIN'S PLATINUM AWARD WINNER EXPANSIVE NETWORK = TOP AGENT FOR CUSTOMER SATISFACTION

WWW.ASHLEYAUSTINHOMES.COM 512.217.6103



## **INTRODUCTION FROM THE PRESIDENT**

RUSS HODES

2018 has been a great year for Circle C HOA. The HOA completed its first Reserve Study which cover lifecycles for each of our assets, from the irrigation infrastructure, parks, pools and Community Center. In conjunction with the Reserve Study, the HOA starts a Long-term planning list which covers repairs/replacements that are needed to improvements that residents would like to see in the community. One item that the HOA is focused on is the aging irrigation infrastructure throughout Circle C. The board hired Hitchcock Designs to do a redesign of the landscaping/ irrigation on Escarpment Blvd, from the bridge to Aden Lane. This project is expected to take 3-5 years to complete.

Circle C now has 4 pools, 6 pocket parks and trails for the residents to enjoy. The Swim Center is also home to the Circle C Café which is owned and operated by residents Tray & Emily Horvath. The Swim Center pool is open year-round. It is heated during the winter and kept at 82'. The Community Center, Avana and GreyRock pools are seasonal pools and each pool can meet the needs of all the different user groups. Pool safety is still a high priority for the Board and staff. Increasing the number of lifeguards at the pool and implementation of new policies have helped to keep all residents safe at the pool. Circle C currently has 10 full time staff and during the pool season we have 134 seasonal employees.

Circle C has two Elementary schools and will have a third opening south of SH45 in the fall of 2020. Gorzycki Middle School is located on Slaughter Lane and Veritas Academy at the south end of Escarpment Blvd. We have two childcare/preschool facilities within walking distance from Kiker Elementary, the CDC which is a non-profit and Xplor.

The HOA continues to work on the irrigation infrastructure, upgrading bedding areas and adding river or flat rock where needed. The last sections of Circle C are being developed. Avaña, GreyRock, Avaña Estates and Hillside Estates are still being developed and built out. There is a new gated community called Lacrosse @ Circle C that will have 25 single family homes and is currently being developed next to St. Augustine. The Community Center continues to be a success and has been heavily used. It is a great place for our residents to gather for neighborhood functions, personal gatherings, kids summer camps and a variety of fitness programs. Food Trailer Nights have continued to be a huge success and will continue through 2019 and hopefully many years to come.

As we continue into 2019, there has been significant changes to the MoPac area at Slaughter Lane, La Crosse Ave & MoPac/SH45. In 2018 there has been significant work done at the Slaughter/Mopac by TxDot/Webber. A new bridge was built and the MoPac lanes were constructed to go under the bridge (not all lanes are open). TxDot/ Webber continue to work on this project which includes building a new bridge at MoPac/La Crosse which will include 4 lanes going under the La Crosse bridge. Once this project is complete, there will be addition pedestrian shared sidewalks and more trail connections that will make it easier to reach the Violet Crown Trail (Barton Springs to Kyle) and to cross Slaughter Creek. The SH45 project is getting closer to completion (est.Spring 2019) which will connect FM1626 to MoPac and/or SH45. At the MoPac/SH45 intersection, there will be a parking area for folks to walk or ride bicycles on the newly installed pedestrian shared sidewalks.

As we approach our annual meeting in March, I ask that you take the time to fill out your absentee ballot, name a proxy or cast your vote online through the website. The absentee ballot and proxy can be found on the back of this year's first assessment which was mailed to you at the beginning of February. We need to have ten percent of members voting to have a quorum or we cannot conduct business at the annual meeting. The Board introduced Online Voting this past year with great success which helped us reach quorum prior to the meeting with a record 28.19% quorum. This Board has worked hard this year and the best way to thank them is to participate in the Annual Meeting and vote. Candidate biographies are available on the website, so please take the time to research the candidates.

The current Board of Directors would like to thank you for the opportunity to serve the community. It has been an honor and we will continue to strive to keep Circle C the best and most sought-after neighborhood in Austin.

This is the Annual Report of the Board of Directors of the Circle C Homeowners Association. In this report we provide an overview of the activities and achievements of 2018 for the Association as well as an outline of our proposed activities and goals for 2019. We believe that 2018 was a year of significant progress for the Association, and we are committed to continuing that progress in 2019. Our primary goal remains preserving and improving the Circle C Ranch subdivision.

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## COMMUNITY INFORMATION

#### **COMPLETED PROJECTS DURING 2018**

- Provided the option for on-line Resales (ordering & payment)
- Continued with Online voting for the Annual Meeting
- Irrigation infrastructure improvements
- Bed upgrades throughout the community
- Rock work throughout Circle C
- Tree work throughout Circle C
- Replaced the artificial turf at the Swim Center
- Replaced the light pole at the Community Center pool

#### **GROWTH OF CIRCLE C RANCH**

Year	Lots in the Association	Lots paying full assessment
2018	5550	5201
2019	5620	5364

#### CIRCLE C GOVERNING DOCUMENTS

All of the Circle C HOA's defining documents can be found on the HOA website at www.circlecranch.info under the 'Resource' tab. Residents must register for the website in order to access the documents.

#### **BOARD OF DIRECTORS**

The members of the CCHOA elect a volunteer Board of Directors (BOD) to run the Association. The Board consists of seven people, all of whom must be property owners. Directors are elected for three-year terms. We have three director seats that expire in 2019 (Natalie Placer-McClure, James Moseley and Dan Vavasour). Russ Hodes and Jason Bram's terms expire in 2020. Kim Ackermann & Steve Urban's terms expire in 2021.

As of this writing, the CCHOA BOD has four officers: President (Russ Hodes), Vice President (Jason Bram), Treasurer (Kim Ackermann) and Secretary (James Moseley). Natalie Placer-McClure, Steve Urban and Dan Vavasour also serve on the Board. You can email the Board at directors@circlecranch.info

#### **OPERATIONS STAFF**

- Operations Manager: Karen Hibpshman
- Community Center Coordinator: Lestine Hungerford
- Facility Maintenance Coordinator: Robert Bardeleben
- Aquatics Director: Brody McKinley
- Financial Manager: Terri Giles, Giles & Shea

#### PUBLIC BOARD MEETINGS

The CCHOA BOD holds monthly Board meetings that are open to residents, currently scheduled at 6:30PM on the last Tuesday of each month at the Circle C Community Center. We allot time at the beginning of each meeting for a Homeowners Forum that allows residents to address the Board. Committee Members:

A.E. Martin, Former CCHOA Board Member, Retired

Engineer

Trent Rush, Principal, TBG Partners, Registered Landscape Architect

Randall Owen - Hatch+Ulland Owen Architects

New Home Reviews: 137 New Homes were reviewed and approved

Remodels/Residential Reviews:

252 Residential Projects were reviewed

#### RESIDENTIAL DEVELOPMENT UPDATE:

Lennar continues to offer new homes for sale in Avaña, GreyRock, Avaña Estates, and Hillside Estates. Avaña and GreyRock are being developed in phases, Avaña Estates is almost built out and Hillside Estates is in the sales phase. AVI Homes is developing the Lacrosse @ Circle C next to St. Augustine University.

#### ANNUAL MEETING FOR MEMBERS

The CCHOA holds its Annual Meeting in March. The Annual Meeting agenda includes election of directors, a financial review, and an operational report to members. The 2019 Annual Meeting will be held on **Wednesday, March 6th at 6:30pm at the Circle C Community Center.** Please be on the look-out for the February assessment with ballot and proxy on the back. We encourage everyone to attend the Annual Meeting as well as vote in the 2019 Board of Directors election.

#### COMMUNICATIONS

There are several ways to contact the Association. You can submit a concern, report a deed violation or ask a question via the HOA website at www.circlecranch.info. You can email or call our manager, Karen Hibpshman. Her phone number is 512-288-8663, and her email address is info@circlecranch.info. You can speak to the Board at the monthly Board meeting or send them an email at directors@ circlecranch.info.

We have several methods for neighborhood communication. Our web page is at http://www.circlecranch.info (please register if you haven't already) which we utilize a Community Email database for Circle C HOA announcements. We publish a newsletter monthly, sent to your home by first class mail and maintain ten marquees around the neighborhood for announcements.

## 2019 ANNUAL AQUATICS REPORT

Circle C Aquatics operates one year-round facility, the Circle C Aquatics Swim Center (SC). Additionally, we operate three seasonal facilities, the Community Center Aquatics Facility (CC), the Avaña Aquatics Facility (AV) and, our newest addition, the Greyrock Aquatics Facility (GR).

We offer programming, lessons, lap swimming, and a competitive year-round swim team at the SC location and maintain our aquatics staff throughout the entire year.

Our Aquatics staff, again, successfully completed the American Red Cross Aquatic Examiner Service during the summer of 2018. Our Lifeguard Program has been recognized by the American Red Cross as one of the top programs in Texas and recognized for our commitment to safety, training, and drowning prevention.

#### AQUATICS LEAD STAFF

Aquatics Director: .....Brody McKinley, CPO, LGIT, WSIT Program Coordinator: ....Amanda Hartman, CPO, LGI, WSI Administrative Coordinator: ....Sam Bridges, LGI Select Head Coach: ....Jennie Lou Leeder, USA Swimming

#### AQUATICS OPERATIONAL STAFF

Lifeguards	114
Front Desk	
Instructors	4
Coaches	8

**TOTAL AQUATICS STAFF - 137** 

#### FACILITY USAGE - RESIDENT ENTRIES

SC	
CC	
AV	
GR	
Total	

#### FACILITY USAGE - GUEST ENTRIES

SC	69
CC	80
AV9	97
GR	31
Total	77

TOTAL FACILITY ENTRIES - 81,047

#### AREA RESERVATIONS

SC	
CC	53
AV	
GR	4
Total	110

#### FACILITY RENTALS

SC	5
CC	5
AV	1
GR	0
Total	

#### SELECT SWIM TEAM

Our Select Swim Team is a year-round, USA Swimming Certified program. Members of our Select Team attended 35 competitive events during 2018, including Sectionals, STAGS, Jr. STAGS, TAGS, and Jr. Nationals.

Head Coach .....Jennie Lou Leeder

#### SELECT TEAM ENROLLMENT

Jan	-	75	Jul	-	36
Feb	-	69	Aug	-	36
Mar	-	75	Sep	-	61
Apr	-	65	Oct	-	64
May	-	63	Nov	-	58
Jun	-	44	Dec	-	42

#### **GROUP SWIM LESSONS**

#### PRIVATE SWIM LESSONS

Instructors	CC Aquatics WSI Staff
Registrations:	660

#### WATER AEROBICS

InstructorGroup-Led	
Registrations:77	,

#### MASTERS

InstructorErin Gerbrecht
Registrations:
Our Masters Swimming program is a USA Swimming Certified
program.

#### LIFEGUARD CERTIFICATION COURSE

InstructorsBrody McKinley, Amanda Hartman, Mariana Lira		
Registrations:		
We are an authorized provider of the American Red Cross Lifeguard		
Certification Course. Our lifeguards, head guards, Supervisors, and Lead		
Staff are all certified in the American Red Cross Program.		
(Continued on IV)		

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(Aquatics Report Cont. from III)

#### WATER SAFETY INSTRUCTOR COURSES

We are an authorized provider of the American Red Cross Water Safety Instructor Course. Our instructors are all WSI Certified.

#### SCOUT SWIM TESTING

#### SPECIAL EVENTS

- Polar Plunge (January 28)
- Dive-In Movie Nights (June 16, July 21, August 4)
- Community Water Safety Day (June 9)
- 4th of July Parade (July 4)
- Guard-A-Thon (December 2)

#### CONTRACTED RENTALS

Bowie High School Swim Team • Crockett High School Swim Team • CDC Summer Camp • Boy Scouts of America • Dreams of Hope Ranch Special Olympics • Kiker Summer Voyager Summer Camp • Seals Swim Team • Veritas Swim Team • Veritas Swim Team • Austin Water Polo

#### **INCIDENTS**

Water Rescues	16
Injuries Treated	27
Sudden Illnesses Treated	3
Patron Behavior Incidents	4
Total Incidents	50

## LANDSCAPE SERVICES 2018

Circle C Landscape continued to provide landscape maintenance and irrigation services for 2018. New capital projects were also implemented to bring outdated landscape areas up to current standards. A complete copy of a detailed Annual Report presented to the CCHOA Board of Directors can be found at www. circlecranch.info.

#### LANDSCAPE MAINTENANCE SERVICES

Landscape Maintenance Services which include all mowing, weeding, pruning, trimming, trash pick-up, irrigation monitoring and repair were performed according to the specifications of the landscape contract. The services occur year-round and Circle C Landscape provides a highly trained and experienced crew six days per week on the property.

## THE GREEN COMMUNITY LANDSCAPE & IRRIGATION

for all Circle C landscaping continues to be the standard of

operations for the community. This includes focused efforts on water conservation, drought tolerant vegetation, limited turf areas, tree diversification, use of rock work in applicable areas, conversion of standard irrigation to drip irrigation where possible, and limited use of herbicides and pesticides.by Circle C Landscape.

#### WATER & IRRIGATION MANAGEMENT

In coordination with the CCHOA, Circle C Landscape provides two complete irrigation system checks, and instigates repairs based on requests from the CCHOA and from field observation. The goal is to enhance irrigation efficiency and promote water conservation. Circle C Landscape also coordinates and supervises any required water audits by the City of Austin.

#### TREE CARE

for the 2700 shade trees on the property is supervised by Circle C Landscape.

#### **2018 CAPITAL IMPROVEMENTS**

• Renovation of the Doswell median in accordance with the Green Community & Irrigation Model.

• Repaired the Cornerstone drainage issue at the entrance and corrected the issues with the irrigation system, installed new drainage rock and Palisades Zoysia turf.

• Renovation and installation of patio stone and river rock to the South Bay mail center

• River Rock and Patio Stone added to the Doswell side strip.

• Redesign of the two corners on the north side of the La Crosse at Dahlgreen to correct visibility issues.

• Participated in a joint project with Park West HOA to renovate Park West Pass and Fox Creek entries according to the Green Community Landscape and Irrigation Model.

• Supervised ball moss removal and tree health pruning on Escarpment.

#### CONSTRUCTION REPAIR & CONSULTATION

- Due to the extensive construction by outside contractors on the common's areas, Circle C Landscape provided expertise and repairs as requested by the CCHOA for instances where contractors are installing improvements in irrigated and landscape areas.
- Circle C Landscape has informed the CCHOA Board of Directors of the status of the irrigation systems in the older areas. These systems are 30 plus years old and at the end of their life. Circle C Landscape suggested staged improvements on these areas.
- Circle C Landscape consulted with the planners for the CCHOA reserve study which shows how resources should be allocated across the community to maintain current standards.

### FINANCIAL REPORT (FOR THE PERIOD ENDING DECEMBER 31, 2018)

The CCHOA Treasurer has very specific responsibilities, which are detailed in our By-Laws (Article VIII, section 8, (d)). Those duties include ensuring that our funds are collected and accounted for in the bank accounts and books, securing the annual audit, and reporting our financial condition at the annual members meeting.

The CCHOA completed 2018 under budget.

- Income was \$4,159,607 (vs. \$3,801,219 last year).
- Expenses were \$3,944,933.15 (vs. \$3,690,200 last year)
- Retained Earnings \$4,950,157 (vs. \$4,836,245 last year)

The income break-down is \$3,365,165 from HOA dues (81%) and \$794,441 from other sources (19%). Under expenses, the larger categories were \$1,602,367 (41%) for common area services, \$1,169,322 (31%) for the Aquatics Facilities, \$220,567 (6%) for capital improvement projects and \$869,803 (22%), for operations. The Delinquency rate for HOA dues remains the same as last year at 2.8%.

The developer continues to collect an Amenity fee for every home sold in Circle C Ranch and will continue to add to this fund, as new lots are sold to home builders. The result is that CCHOA can anticipate more than \$600,000 of income over the next 10-15 years, which goes into the capital improvements and amenities for the neighborhood.

CCHOA continues to maintain a reserve fund for emergencies. The goal of the Reserve fund is to cover 10% of our annual expenses. This is the current fund size for 2018:

• The General Reserve Fund is \$713,587

The required annual audit was completed by Stephen M. Tilson, PC. The inspections took place during November of 2018, for the budget year that ended on December 31st, 2017. The CCHOA budgets and audits are always available for inspection, by any HOA member at the HOA office, during the usual office hours or can be found on the CCHOA website at www.circlecranch.info.

All of the Board members participated in preparing the 2019 budget this year. As always, we look forward to answering your questions at the annual meeting, on March 6th at the Community Center located at 7817 La Crosse Ave.

Kim Ackermann

CCHOA Treasurer

## 2018 INCOME & EXPENSE STATEMENT

(Unaudited)

## INCOME: ----

#### HOMEOWNER INCOME

TOTAL HOMEOWNER INCOME	\$3,557,890,74
NSF FEE INCOME	\$125.00
FILING FEE INCOME	\$1,694.00
LIEN ADMIN FEE INCOME	\$406.00
LATE FEES COLLECTED	\$19,374.41
TRANSFER FEE INCOME	\$96,525.47
RESALE CERTIFICATE INCOME	\$74,600.00
HOMEOWNERS DUES	\$3,365,165.86

#### ARCHITECTURAL REVIEW INCOME

ARCHITECTURAL REVIEW	\$66,560.00
TOTAL ARCHITECTURAL REVIEW INCOME	\$66,560.00

#### **RENTAL INCOME**

TOTAL RENT INCOME	
GRILL RENT	
OFFICE RENT	

#### SWIM CENTER INCOME

POOL PROGRAMS	\$86,523.62
POOL PROGRAMS-SWIM TEAM	\$107,483.25
GUEST FEES/FACILITY RENTALS	\$45,869.73
TOTAL COMMUNITY CENTER INCOME	\$239,876.60

#### **CIRCLE C COMMUNITY CENTER INCOME**

CCCC FACILITY RENTALS	.\$77,227.50
TOTAL COMMUNITY CENTER INCOME	\$77,227.50

#### OTHER OWNER LANDSCAPE REIMBURSEMENTS

STATUS LANDSCAPE REIMB	\$145,500.00
COA LANDSCAPE REIMB	\$17,600.00
TOTAL OTHER OWNER L/S/ REIMB	\$163,100.00

#### **MISCELLANEOUS INCOME**

INTEREST INCOME	\$17,423.81
SALES TAX TIMELY FILE DISCOUNT	\$1.21
TOTAL OTHER OWNER L/S/ REIMB	\$17,425.02

#### **ROWELL HOA**

ROWELL HOA	\$20,034.94
TOTAL ROWELL HOA	\$20,034.94

TOTAL INCOME.....\$4,159,607.66

(Expenses Cont. from VI)

(Income and Expense Statement Continued from V)

### \_\_\_\_\_EXPENSES:\_\_\_\_\_ EXPENSES:\_\_\_\_\_

#### COMMONS AREAS SERVICES

#### SWIM CENTER FACILITY

ADMINISTRATIVE	\$38,143.97
SUPPLIES - POOL	
SUPPLIES - CHEMICALS	\$58,081.31
SUPPLIES & FEES - SWIM TEAM	\$15,679.62
MAINTENANCE - POOL	\$66,027.17
MAINTENANCE - BUILDING	\$42,841.80
PAYROLL - STAFF	\$712,763.83
PAYROLL - PROGRAMMING STAFF	\$35,896.62
PAYROLL - SWIM TEAM	
SC - UTILITIES - WATER	\$25,088.05
AV - UTILITIES - WATER	
GR - UTILITIES - WATER	
SC - UTILITIES - ELECTRIC	\$20,634.85
AV - UTILITIES - ELECTRIC	\$9,825.49
GR - UTILITIES - ELECTRIC	\$5,025.49
SC - UTILITIES - GAS	
SC - UTILITIES - PHONE/INTERNET	
AV - PHONE/INTERNET/CAM	
GR - PHONE/INTERNET/CAM	\$3,856.34
TOTAL SWIM CENTER FACILITY	\$1,169,322.30

#### COMMUNITY CENTER FACILITY

UTILITIES - WATER	\$12,827.01
UTILITIES - ELECTRIC	\$21,596.81
UTILITIES - PHONE/INTERNET	\$8,923.01
EVENTS SALARIES	\$6,033.50
FURNITURE	\$762.10
MAINTENANCE - BUILDING	\$31,375.35
TOTAL COMMUNITY CENTER FACILITY	

#### MAINTENANCE OPERATIONS

OFFICE SUPPLIES - MAINT	\$1,249.12
EMPLOYEE EDUCATION - MAINT	\$1,172.71
UNIFORMS - MAINT	\$1,224.47
SAFETY EQUIP & SUPPLIES - MAINT	\$873.64
MAINTENANCE PAYROLL	\$155,830.54
POOL TECHNICIANS	\$58,307.52
MAINTENANCE PAYROLL TAXES	\$12,746.52
COMPUTER/SOFTWARE - MAINT	\$1,582.59
TOOLS/SUPPLIES - MAINT	\$5,511.33
OFFICE FURNITURE - MAINT	\$214.34
TOTAL MAINT OPERATIONS	\$238,712.78

#### HOA OPERATIONS

OFFICE SUPPLIES	\$7,035.53
OFFICE EQUIP & MAINT	\$8,155.85
HOA OWNED VEHICLE EXPENSE	\$3,460.77
POSTAGE/DELIVERY	\$11,387.86
WEBSITE OPERATIONS	\$2,458.56
PRINTING/HOA OFFICE	\$1,549.01
HOA MEETINGS	\$2,561.97
DEED RESTRICTIONS	\$3,419.24
HOA SPECIAL EVENTS	\$24,000.80
HOA OPERATIONS TOTAL	\$64,029.59

#### FINANCIAL MANAGEMENT

FINANCIAL MANAGEMENT SERVICES	\$104,941.65
RESALE CERTIFICATE EXPENSE	\$20,267.04
LIEN FILING FEES	\$1,764.00
BANK FEES	\$37,278.72
CPA/AUDIT	\$7,400.00
TOTAL FINANCIAL MGMT	\$171,651.41

#### HOA MANAGEMENT

MGMT STAFF TOTAL	\$245,371.01
CONT ED/SKILLS ENHANCEMENT	\$322.07
HEALTH INSURANCE STIPEND	\$39,800.89
MIEAGE REIMBURSEMENT	\$5,093.23
MGMT PAYROLL TAXES	\$15,590.50
MGMT SALARIES	\$184,564.32

#### **ARCHITECTURAL REVIEW**

ARCHITECTURAL REVIEW	\$28,784.75
ARCHITECTURAL REVIEW	\$28,784.75

#### LEGAL

	EGAL	
TOTAL L	EGAL	\$31,579.06

#### TAXES

TAXES - PROPERTY	\$4,982.43
TOTAL TAXES	
	(Expenses continued on VII)

(Expenses continued from VI)

#### **INSURANCE**

GEN'L PROPERTY B&M & AUTO	\$61,166.11
INSURANCE - D&O	\$10,765.00
INSURANCE - WORKERS COMP	\$12,761.55
TOTAL INSURANCE	\$84,692.66

#### COMMUNITY ENHANCEMENT

DONATIONS\$400.00	
ASSOCIATION MEMBERSHIPS\$954.00	
TOTAL COMMUNITY ENHANCEMENT \$1,354.00	

#### CAPITAL BUDGET PROJECTS

TOTAL CAPITAL BUDGET PROJECTS	\$220,567.66
ESCARPMENT PROJECT	\$12,578.59
RESERVE STUDIES	\$4,700.00
MONUMENTS	
CONTRUCTION REPAIRS	\$24,923.33
SC PLAYGROUND	\$20,913.90
SC PARKING LOT REPAIRS	\$6,156.72
SC POOL FILTER SAND CHG	\$7,659.98
PICNIC TABLE/BENCHES SC	\$6,867.02
POOL COVERS	\$5,721.00
REPLACE TURF GRASS	\$19,525.89
REP LIGHT POLE CC POOL	\$3,129.51
ROCK WORK	\$34,800.00
IRRIGATION INFRASTRUCTURE	\$50,000.00
LOUNGE CHAIR REPLACE SC	\$15,447.00

#### 



Board of Directors Meeting, last Tuesday of every month, 6:30 pm at the Circle C Community Center (CCCC)

## CALENDAR OF EVENTS



Circle C Homeowners Association www.circlecranch.info

Dec 31st - JAN 1 New Year Holiday, HOA Office Closed **JAN 15** Holiday Lights/Décor must be removed **FEB 1** First 1/2 years assessment mailed, Due March 1st Ballot & Proxy printed on back of assessment FEB 5 Board of Directors Candidate Forum: 6:30-7:30pm MAR 6 Annual Meeting, Community Center: 6:30-9:30pm APR 6 Circle C Community Wide Garage Sale (Recycle/Shred Day at CCCC) **APR 19** Good Friday, HOA Office Closed **APR 20** Easter Egg Hunt Swim Center Plaza 9am **MAY 27** 

Memorial Day, Pools Open, HOA Office closed JUL 1

Second ½ years assessment mailed, due August 1st JUL 4

4th of July Community Parade, Pool Plaza, 9-11am JUL 4 Pools open, HOA Office closed

SEPT 2

Labor Day, HOA Office closed OCT 19

Circle C Community Wide Garage Sale (Recycle/Shred Day at CCCC) NOV 27 - 29

Thanksgiving, HOA Office closed **DEC 6** 

Adult Holiday Party Friday 7-10pm CCCC DEC 14

Kid's Holiday Party Saturday 10am-1pm CCCC Entry is one new unwrapped toy per child **DEC 24-27** Christmas Break, CCHOA Office closed

DEC 31-JAN 1 New Year Holiday, HOA Office Closed Board of Directors Meeting, last Tuesday of every month, 6:30 pm at the Circle C Community Center (CCCC)

Swim Center Events, please see website, www.circlecranch.info \*\*All dates subject to change

# YOU'VE SET YOUR GOALS, **NOW REACH THEM.**

Expand your target audience in Circle C today. Call 1.888.687.6444 or visit: www.peelinc.com

**PEEL, INC.** community newsletters

# SquiresTeam.com

"COMING SOON!" 9441 El Rey in Granada Oaks Estates, right behind Circle C. John will be bringing this gorgeous new listing on 1~ manicured, private acre with in-ground pool to market on approximately 3/15/19 with an open house that weekend. This custom sandstone home has 3646~ sq. ft. in the main home and an additional 1200~ sq ft. in the guest house/media room with full bath, central air and an outdoor fireplace. The guest house also features an air conditioned, professional workshop, storage room and small garage for lawn tractors and tool shop. The main home lives like a large 1-story, with 2 bedrooms, 1 bath and large game room upstairs. The rest of the living space is downstairs including a large study and open kitchen/family room combination. Low tax rate at 1.95% with no City of <u>Austin taxes</u>! The pool is also ready for a party. Call John or I know, great text at 512 970-1970. Listed for a proper sale at \$899,000.! ← price!



11012 Savannah Court approx. .40~ of an acre, manicured back yard with deck. Perfect for a pool and a quick walk to Kiker Elementary.



John Squires' sell phone is (512) 970-1970. Call for a no-obligation appointment with John to find out your home's value in today's marketplace.

"JUST LISTED!" John's new listing at 11012 Savannah Court is an extremely rare opportunity to own a 1-story home with a big 3-car garage on a cul-de-sac, with a large, almost 4/10's of an ACRE, private back yard. This is one of the largest lots in Circle C Ranch with a 1-story home and a 3-car garage. It's just a quick walk to Kiker Elementary and the neighborhood pool too! The kitchen and home have been upgraded and updated. Offered at \$539,000. Call John to see it at 512 970-1970.





7220 John Block<mark>e</mark>r is <u>"JUST LISTED!"</u> John just brought this beautiful little David Weekley to market and it is perfect for a 1st-time buyer or retiree. FANTAS-TIC location. Wood floors and remodeled kitchen! Call John to see. \$359.000.

6505 Walebridge Lane is "COMING SOON!" John will bring this stunning model-home plan to market sometime in mid-March. 4 beds, 2 full baths with a big back yard. Priced in the low \$400,000.'s.

11400 Hollister Lane is "JUST LISTED!". This is a gorgeous Fedrick Harris 2story with 4-5 bedrooms, 3.5 baths a game room, media room and soaring ceilings. The back yard was professionally designed and landscaped for ultimate privacy with an outdoor fireplace and grill. In the gated golf course subdivision of Sommerset Estates. Offered at \$564,500. Call for more info.





Knowing the Circle C Ranch marketplace takes years and years of experience and comes from selling in the same area/neighborhoods of Southwest Austin for over 40 years. The Squires Team/family has been selling the Southwest Austin area since 1977 and Circle C Ranch since 1988. Knowing the Southwest Austin real estate market and sub-markets of the different areas in Circle C is John Squires' expertise. Below is an example of which broker knows the Circle C Ranch market the best. Both homes are the exact same plan (Newmark Winchester Plan) and are in Circle C Ranch. John sold 11421 Archstone in 3 days on market just before Christmas and it was listed at \$535,000. John professionally staged and targetmarketed the home to prospects he thought would likely buy the home and it sold immediately. Meanwhile, 7208 Magenta Lane had been with two different brokers and after 189 days on the market it was reduced to \$479,000. and it finally sold. Price -per-foot has many variables, but John sold the exact same floor plan as his competitor, in 3 days, for approximately ~\$55,000.~ more which went directly in his seller's pocket. That's the results-driven experience you will receive from working with the Squires Team. John can do the same for you!



7208 Magenta Lane– Leading Competitor



1421 Archstone- John's listing



**#1** realtor in Circle C Ranch history with approximately 555~ homes sold to date.. Over **1070**~ homes sold in the Austin area. #1 agent in Southwest Austin according to Austin Board of Realtors statistics. "Top 50" agent in central Texas 8 times according to Austin Business Journal. **Only 1** number to call and John Squires answers his phone. You will never be handed off to an assistant and will speak only with John during your entire home -selling or buying experience. Call John's direct 'sell' phone at (512) 970-1970. Thanks!

